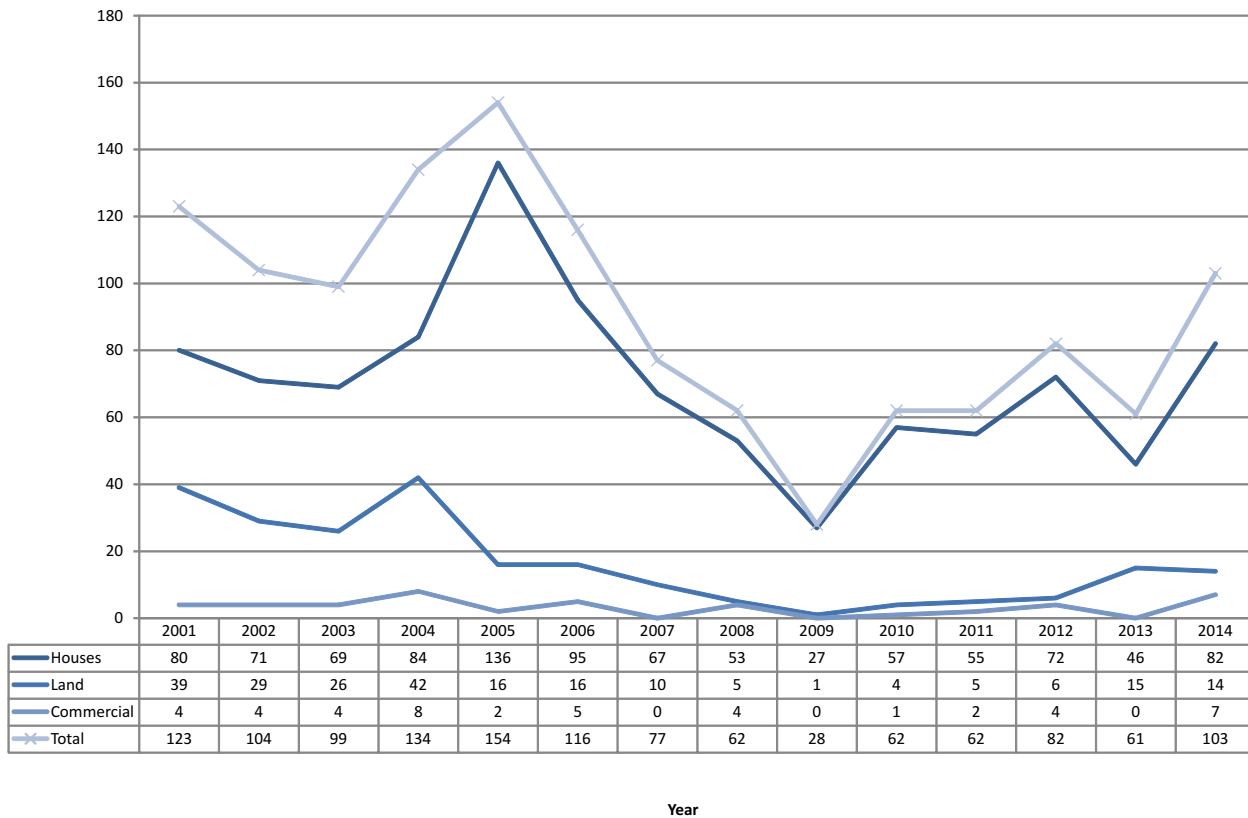
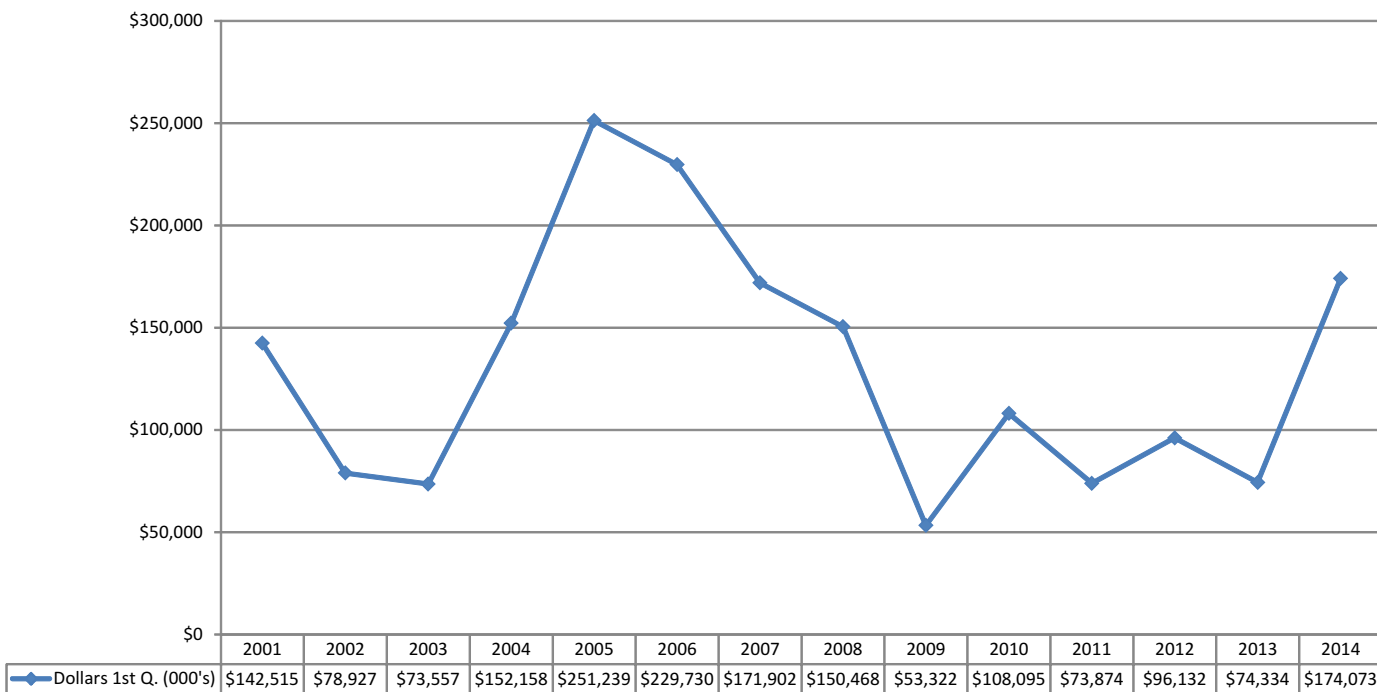


### Nantucket 1st Q Sales Comparison

No. of Transactions

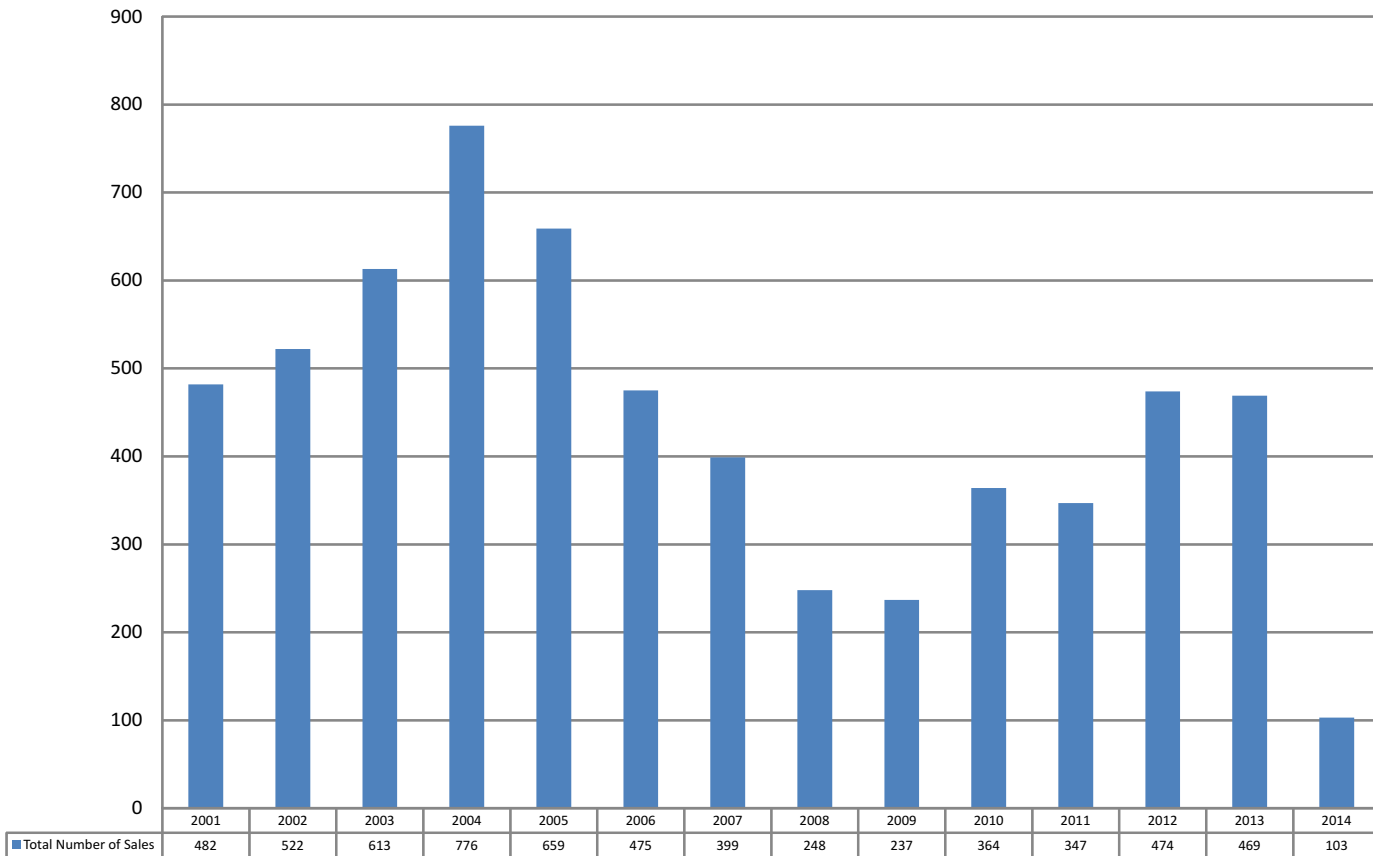


### Nantucket 1st Q Comparison Sales Dollars



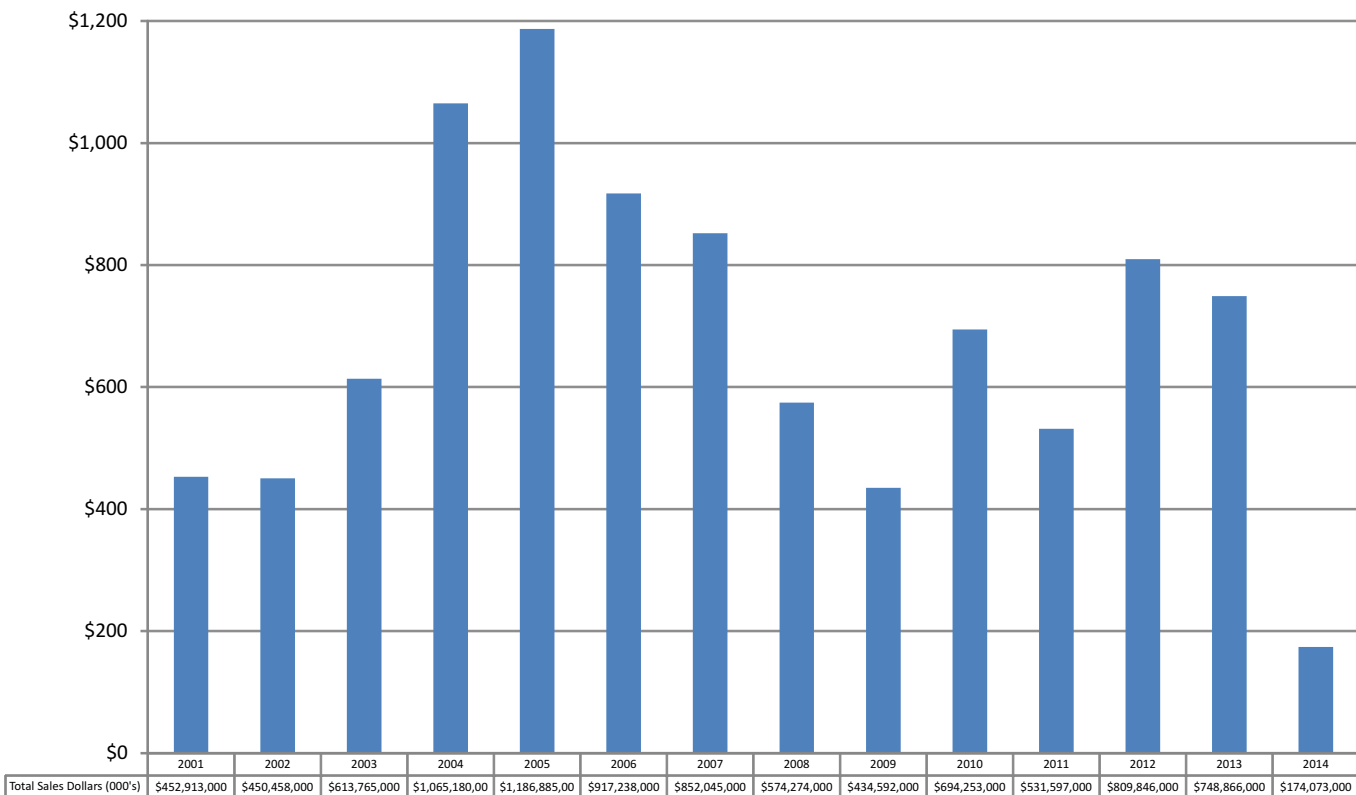
### Nantucket: Total Annual Number of Sales

1st Q 2014



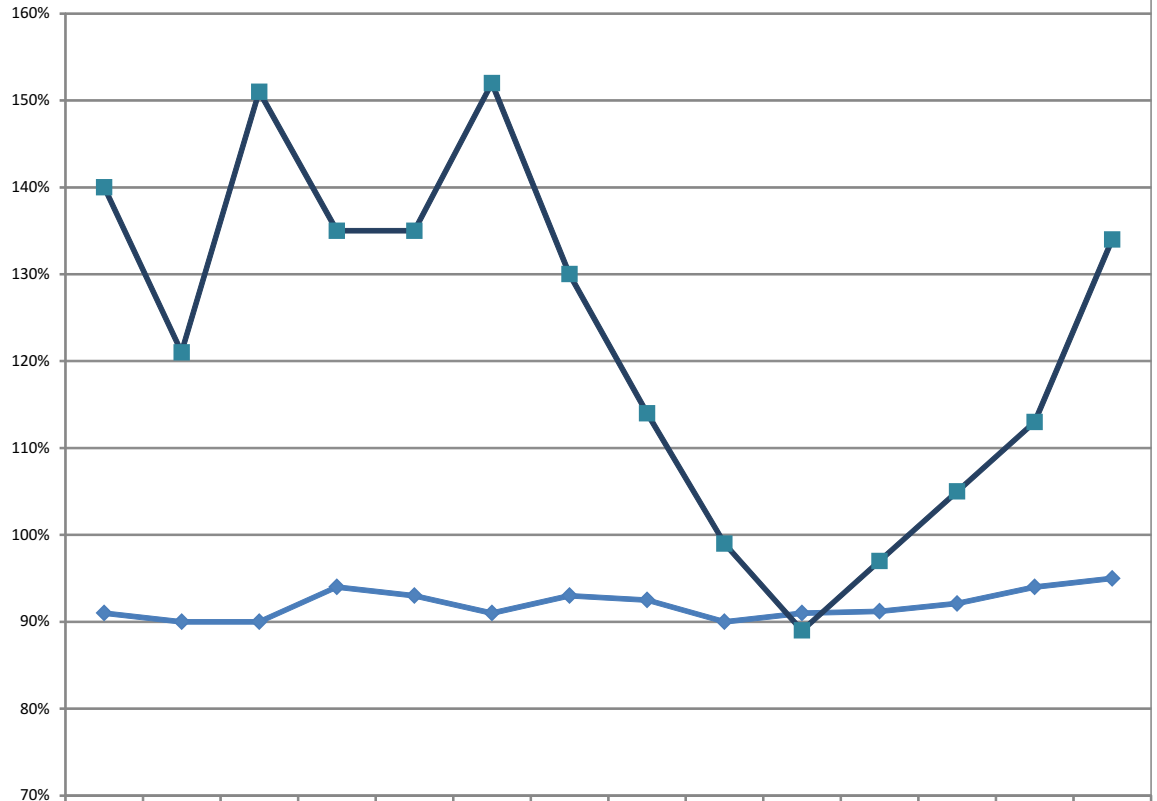
### Nantucket: Total Annual Sales Dollars

1st Q 2014



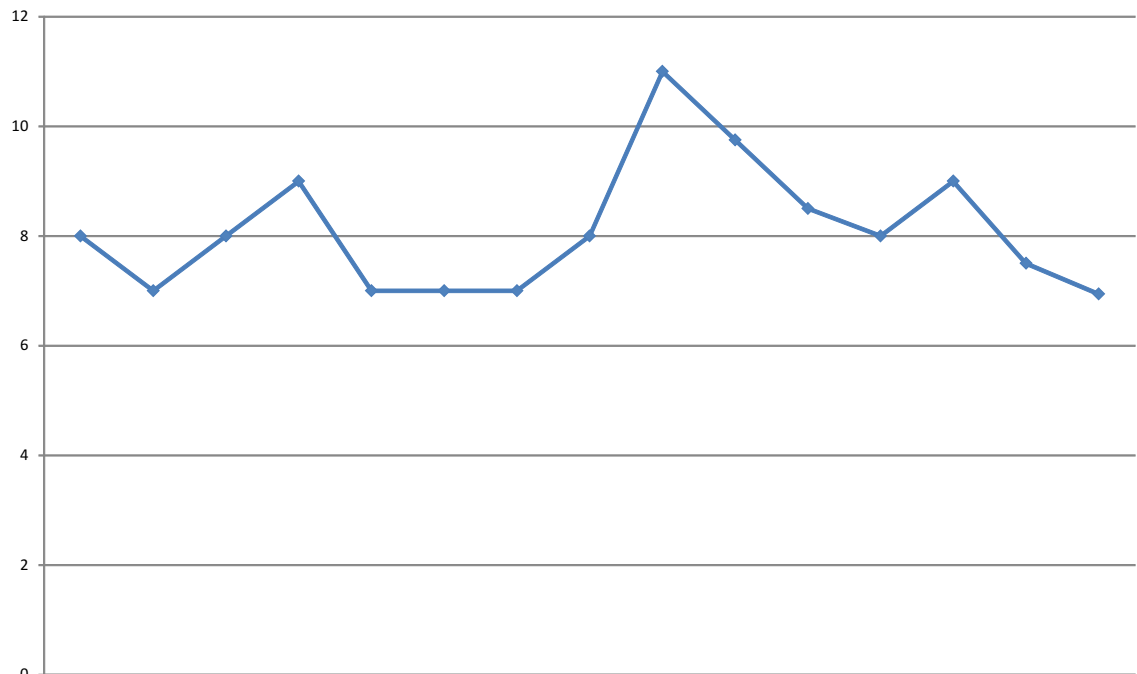
### Nantucket: Sales as % of List Price and Assessed Value

1st Q 2014



◆ Avg Sale as % of List price	91%	90%	90%	94%	93%	91%	93%	93%	90%	91%	91%	92%	94%	95%
■ Avg Sale % of AV	140%	121%	151%	135%	135%	152%	130%	114%	99%	89%	97%	105%	113%	134%

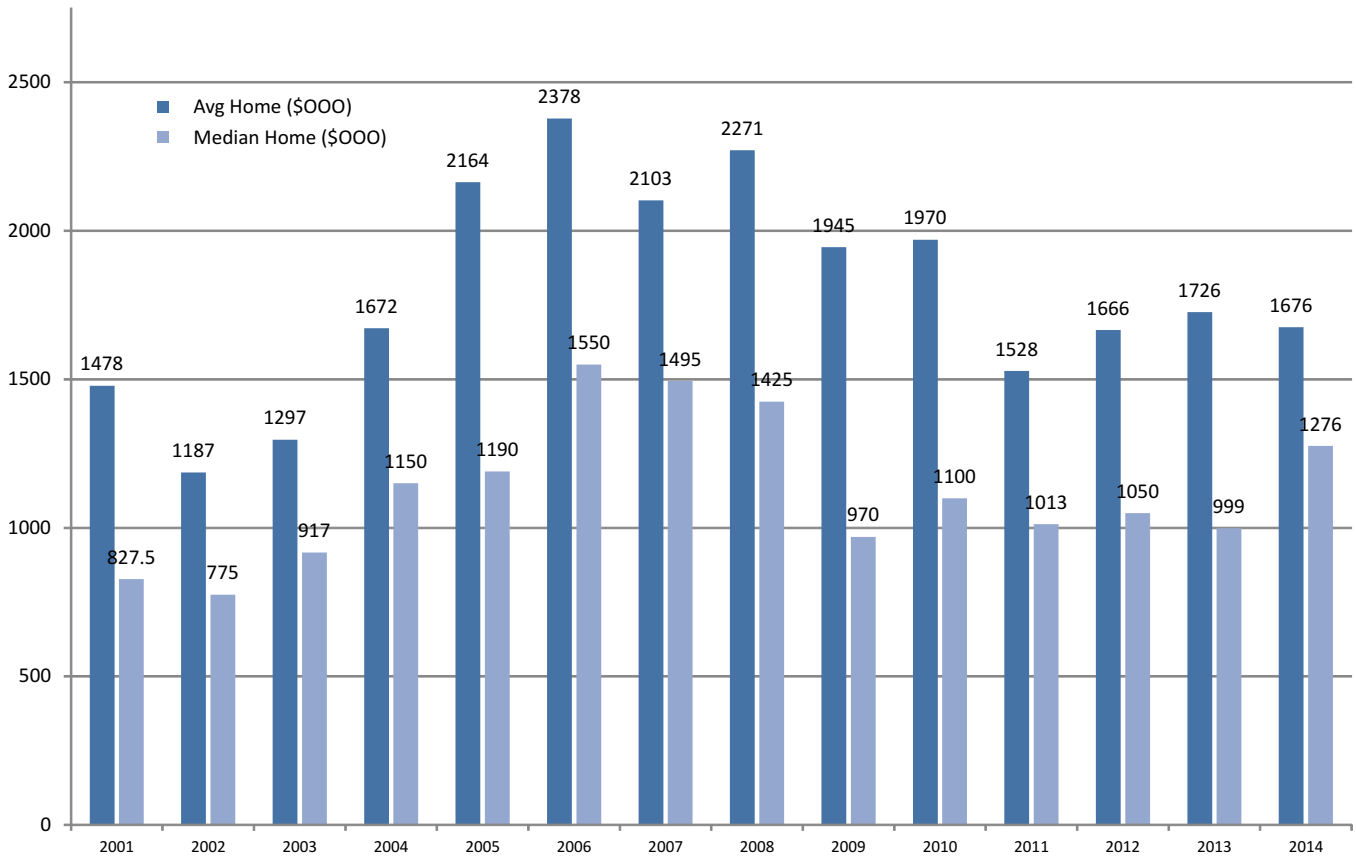
### Nantucket: Average Months on Market All Properties



◆ Average Months on Market	8	7	8	9	7	7	7	8	11	9.75	8.5	8	9	7.5	6.94
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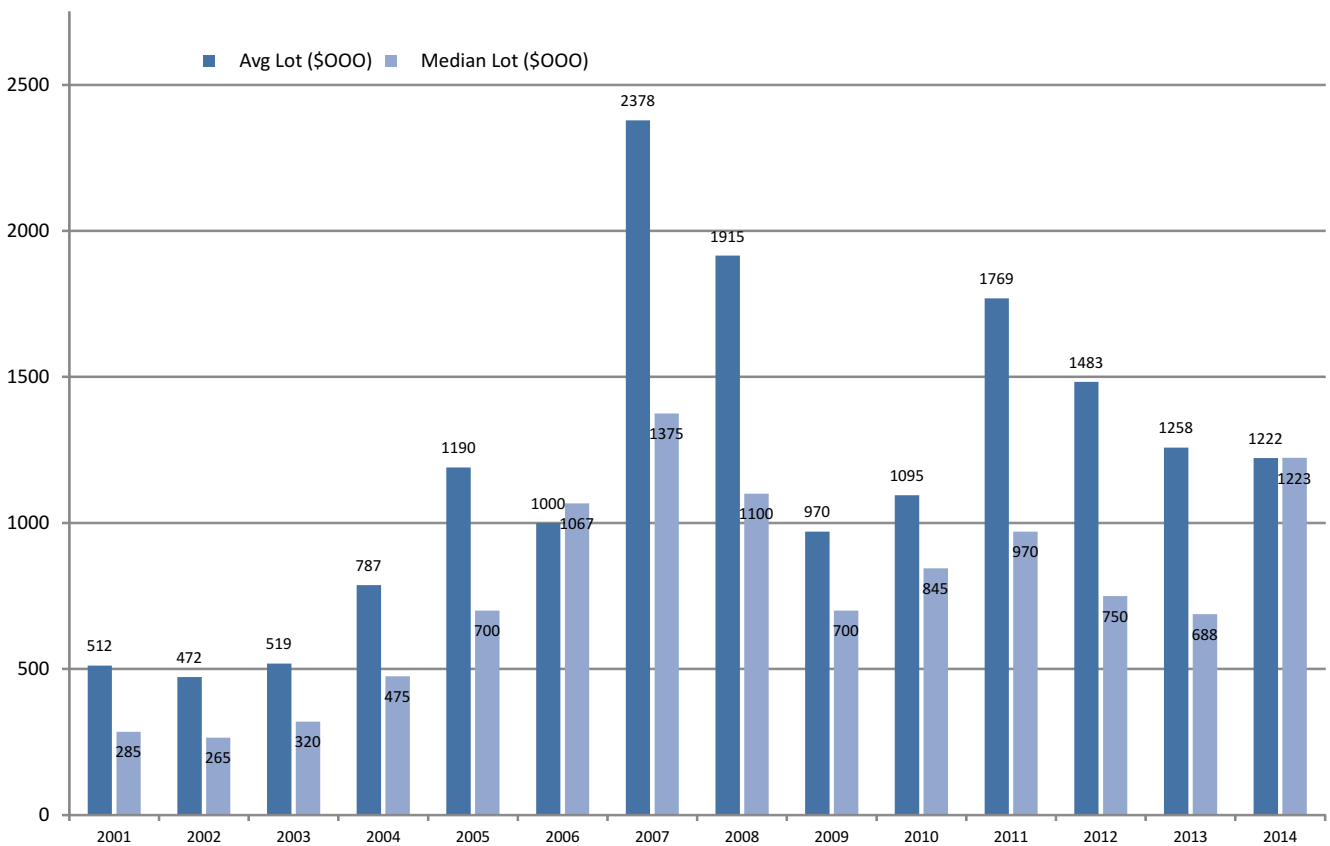
### Nantucket: Home Prices 2001 - 2014

1st Q 2014



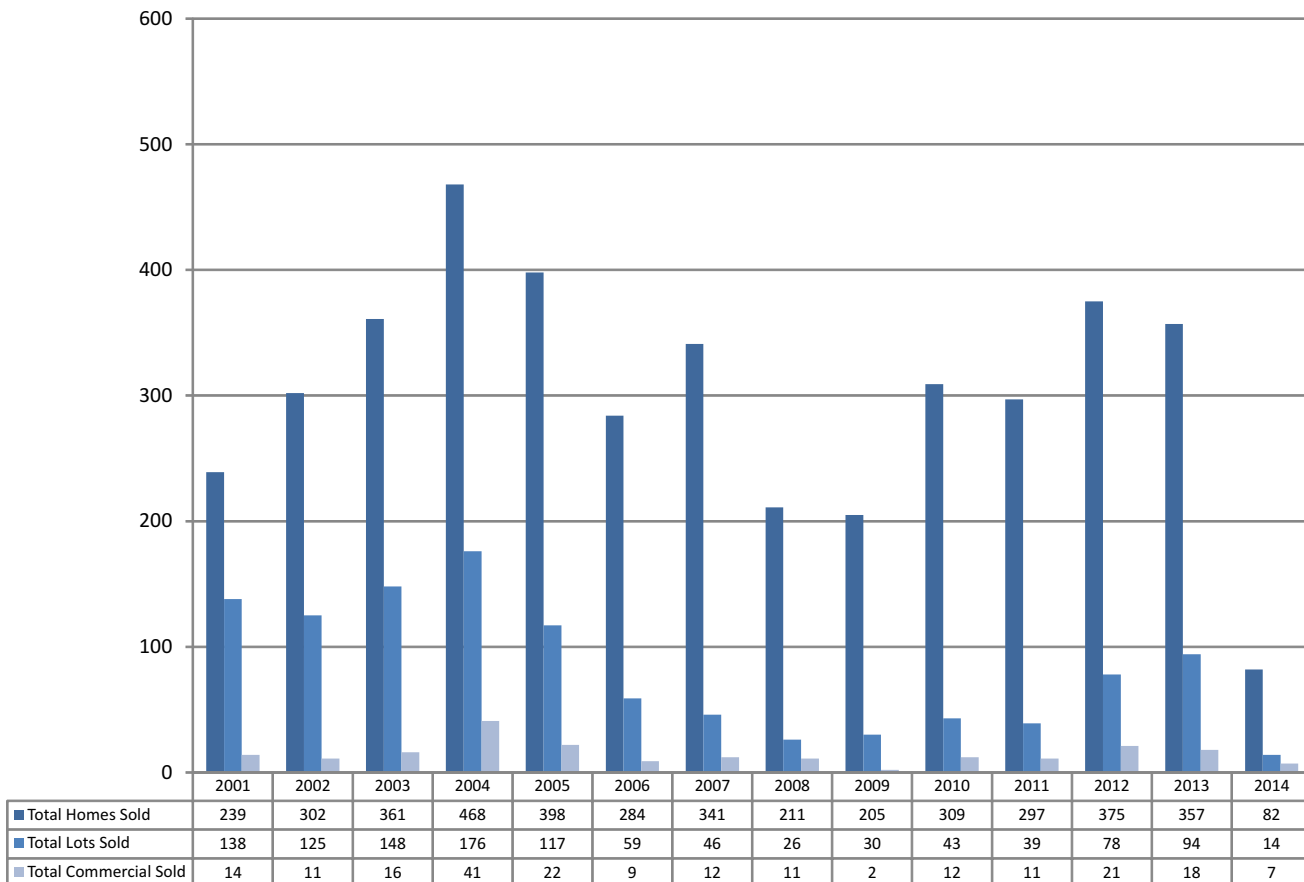
### Nantucket: Lot Prices 2001 - 2014

1st Q 2014



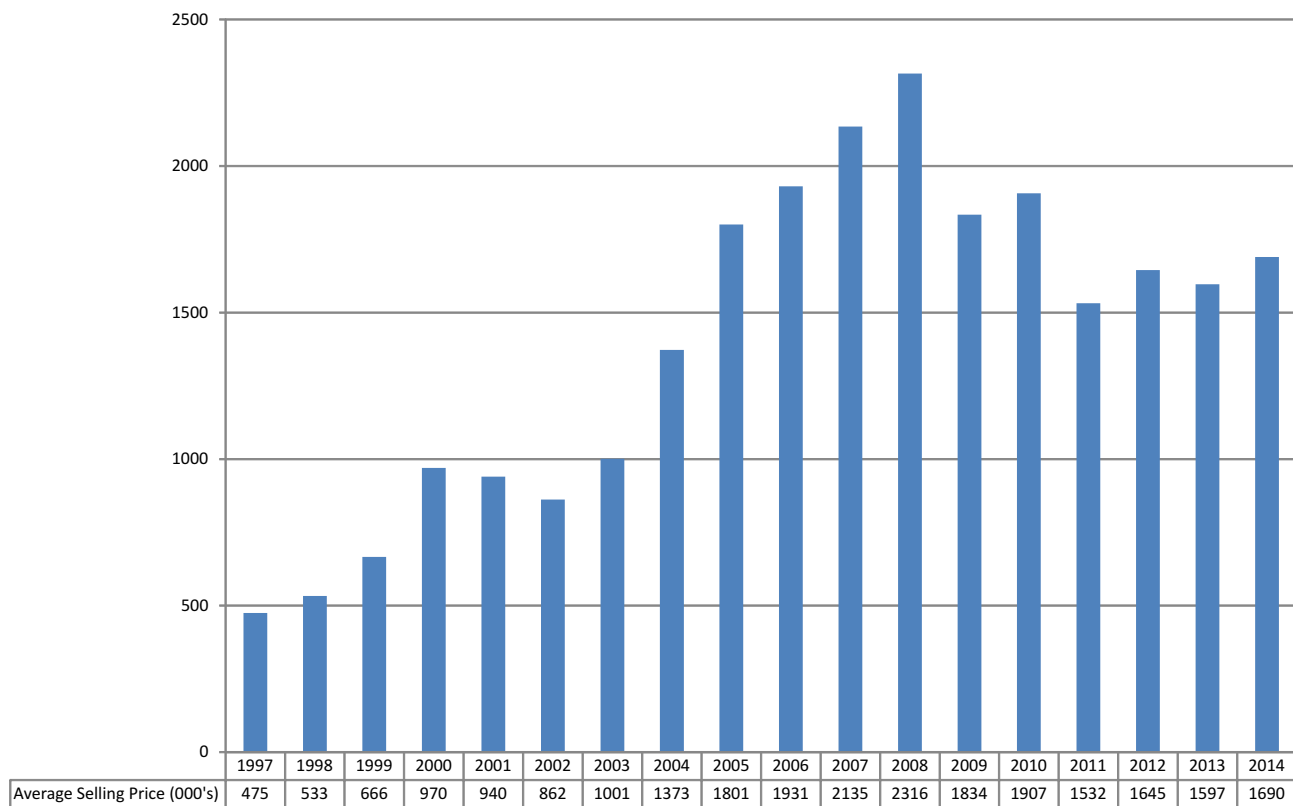
### Nantucket: Total # Properties Sold Year to Date

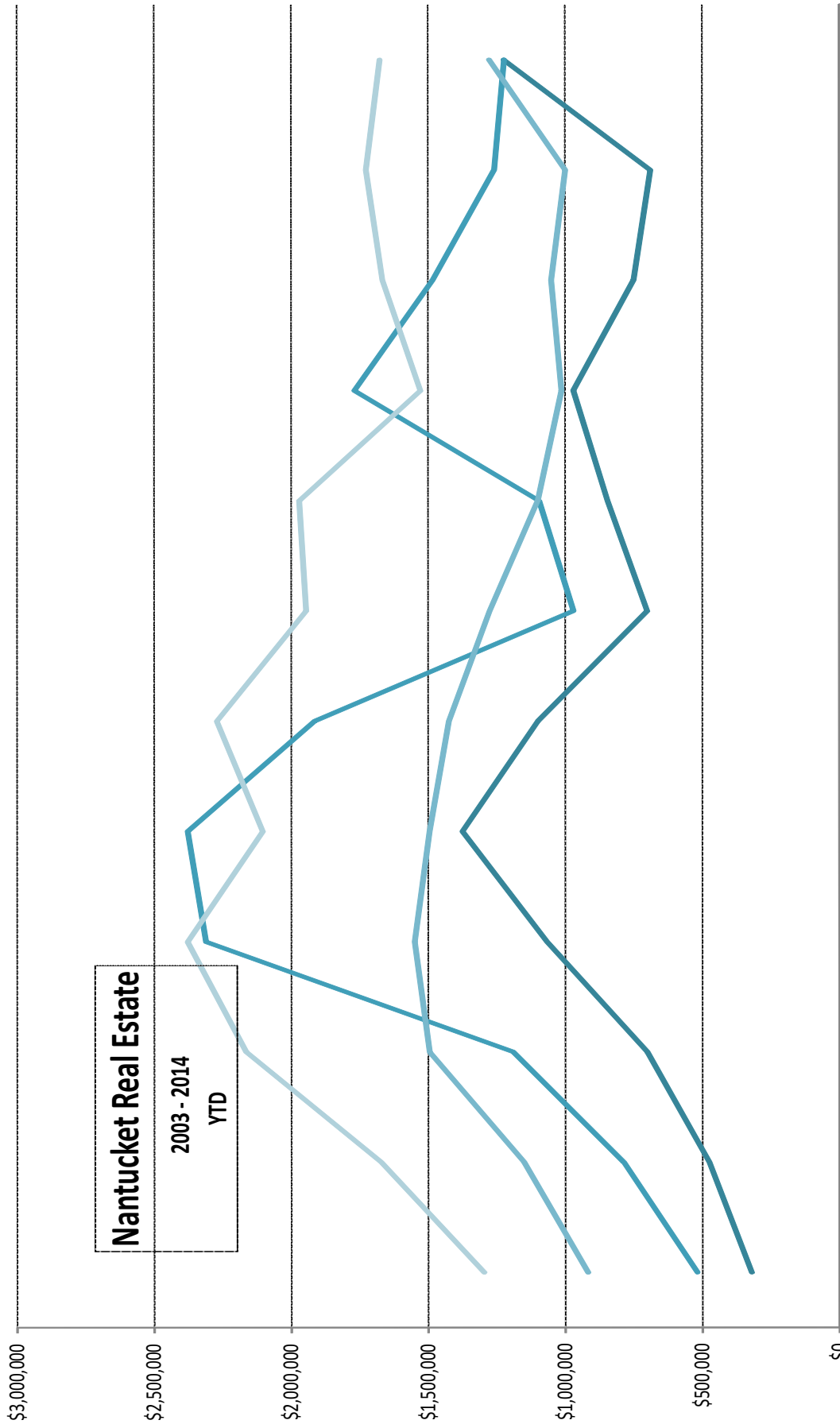
As of 1st Q 2014



### Nantucket Real Estate Average Selling Price (000's)

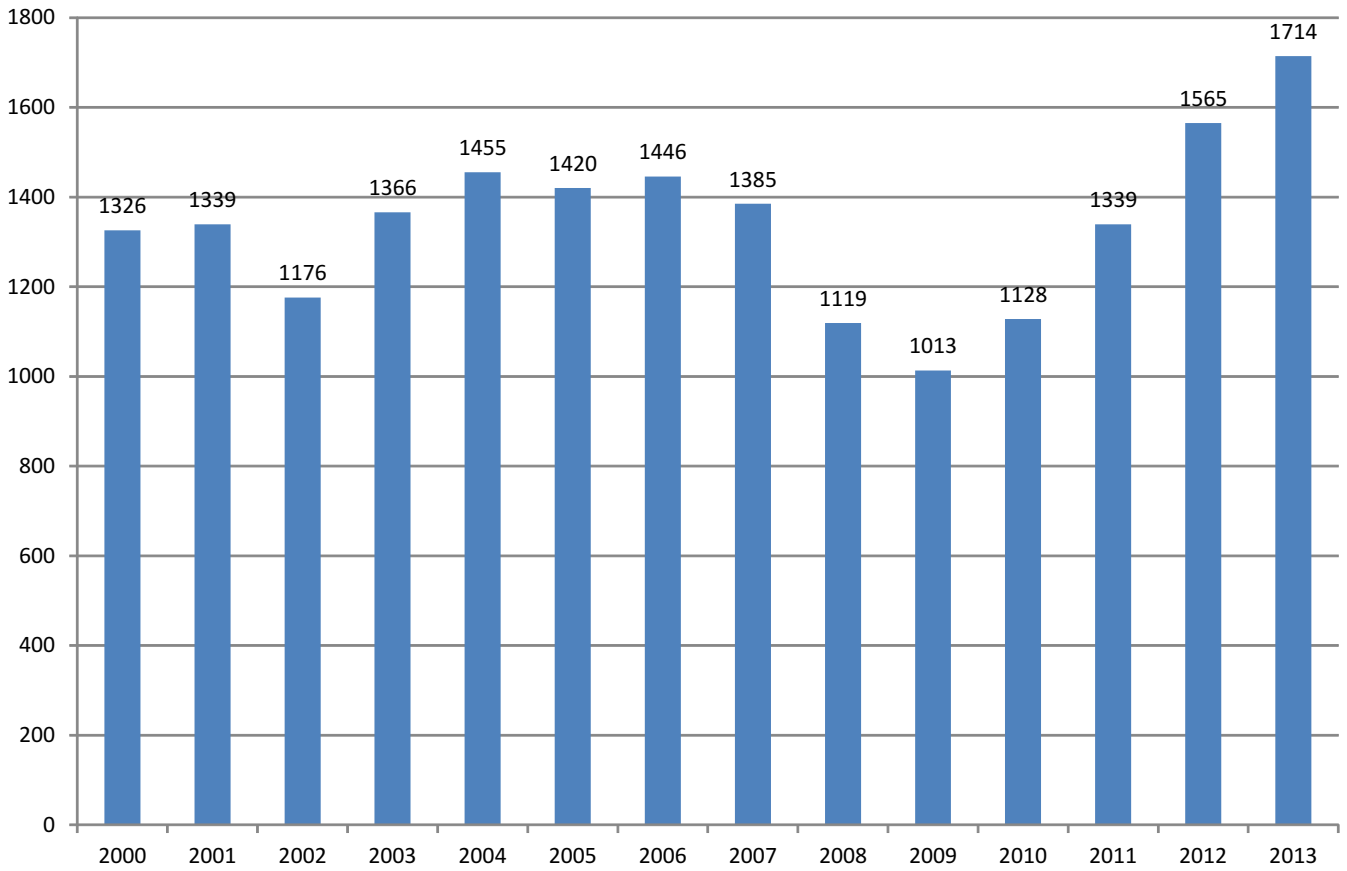
Year to Date 1st Q 2014





	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Median Lot	\$320,000	\$475,000	\$700,000	\$1,067,000	\$1,375,000	\$1,100,000	\$700,000	\$845,000	\$970,000	\$750,000	\$688,000	\$1,223,000
Average Lot	\$519,000	\$787,000	\$1,190,000	\$2,311,000	\$2,378,000	\$1,915,000	\$970,000	\$1,095,000	\$1,769,000	\$1,483,000	\$1,258,000	\$1,222,000
Median Home	\$917,000	\$1,150,000	\$1,495,000	\$1,550,000	\$1,495,000	\$1,425,000	\$1,275,000	\$1,100,000	\$1,013,000	\$1,050,000	\$999,000	\$1,276,000
Average Home	\$1,297,000	\$1,672,000	\$2,164,000	\$2,378,000	\$2,103,000	\$2,271,000	\$1,945,000	\$1,970,000	\$1,528,000	\$1,666,000	\$1,726,000	\$1,676,000

## Nantucket: Total Building Permits



## Nantucket: Permits for Pools and Docks

