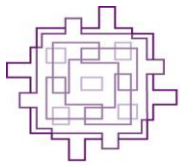


## Inventory Activity - June 2013

	Current	Previous Month		Previous Year	
Starting Inventory	424	385	10%	514	-18%
Ending Inventory	463	424	9%	566	-18%
New Listings	106	91	16%	99	7%
Return To Market	8	6	33%	10	-20%
Price Changes	26	19	37%	29	-10%
Off Market	30	12	150%	38	-21%
Offer to Purchase	16	24	-33%	5	220%
P & S	33	25	32%	19	74%
Sold	43	37	16%	29	48%
Forclosures	2	0	(N/A)	3	-33%



# LINK

data | tools | analysis > smart

## Market Snapshot - June 2013

<b>Residential</b>		Absorption Rate: 16 Months of Inventory			
	<b>Number</b>	<b>Highest</b>	<b>Lowest</b>	<b>Average Price</b>	<b>Median Price</b>
Sales	38	\$ 12,900,000	\$ 215,000	\$ 1,968,745	\$ 1,118,750
New Listings	87	\$ 19,500,000	\$ 325,000	\$ 3,058,614	\$ 1,995,000
Inventory	373	\$ 47,500,000	\$ 165,000	\$ 3,140,427	\$ 1,995,000

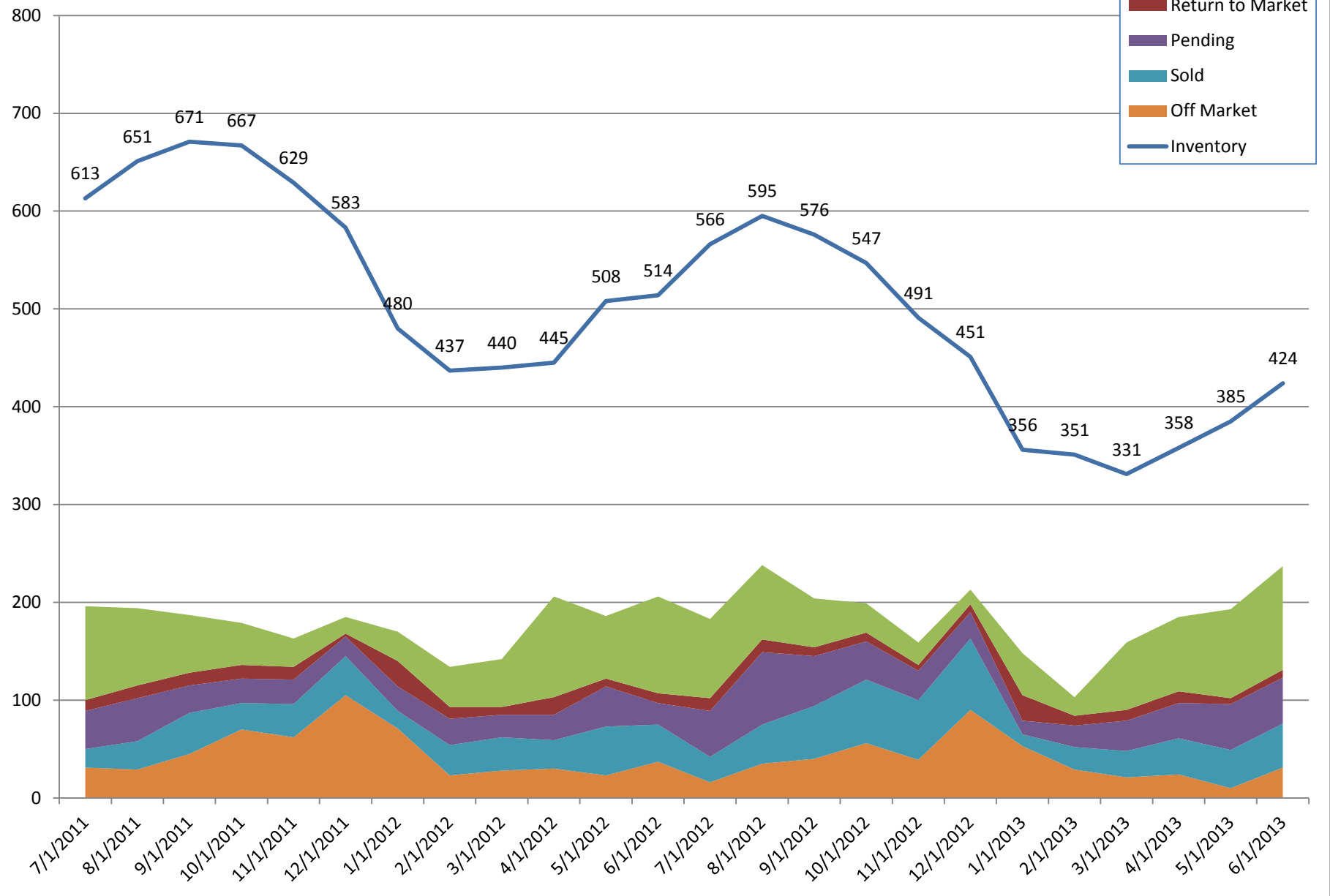
<b>Land</b>		Absorption Rate: 13 Months of Inventory			
	<b>Number</b>	<b>Highest</b>	<b>Lowest</b>	<b>Average Price</b>	<b>Median Price</b>
Sales	3	\$ 4,300,000	\$ 210,000	\$ 1,653,333	\$ 450,000
New Listings	18	\$ 3,750,000	\$ 395,000	\$ 1,129,111	\$ 795,000
Inventory	69	\$ 9,995,000	\$ 209,000	\$ 1,577,942	\$ 985,000

<b>Commercial</b>		Absorption Rate: 2 Months of Inventory			
	<b>Number</b>	<b>Highest</b>	<b>Lowest</b>	<b>Average Price</b>	<b>Median Price</b>
Sales	4	\$ 3,050,000	\$ 285,000	\$ 1,128,969	\$ 590,438
New Listings	0	\$ -	\$ -	\$ -	\$ -
Inventory	10	\$ 2,895,000	\$ 325,000	\$ 982,800	\$ 832,000



# LINK

## Inventory Activity





# LINK

## Inventory Adjustments

- Increase
- Reduction
- Inventory

