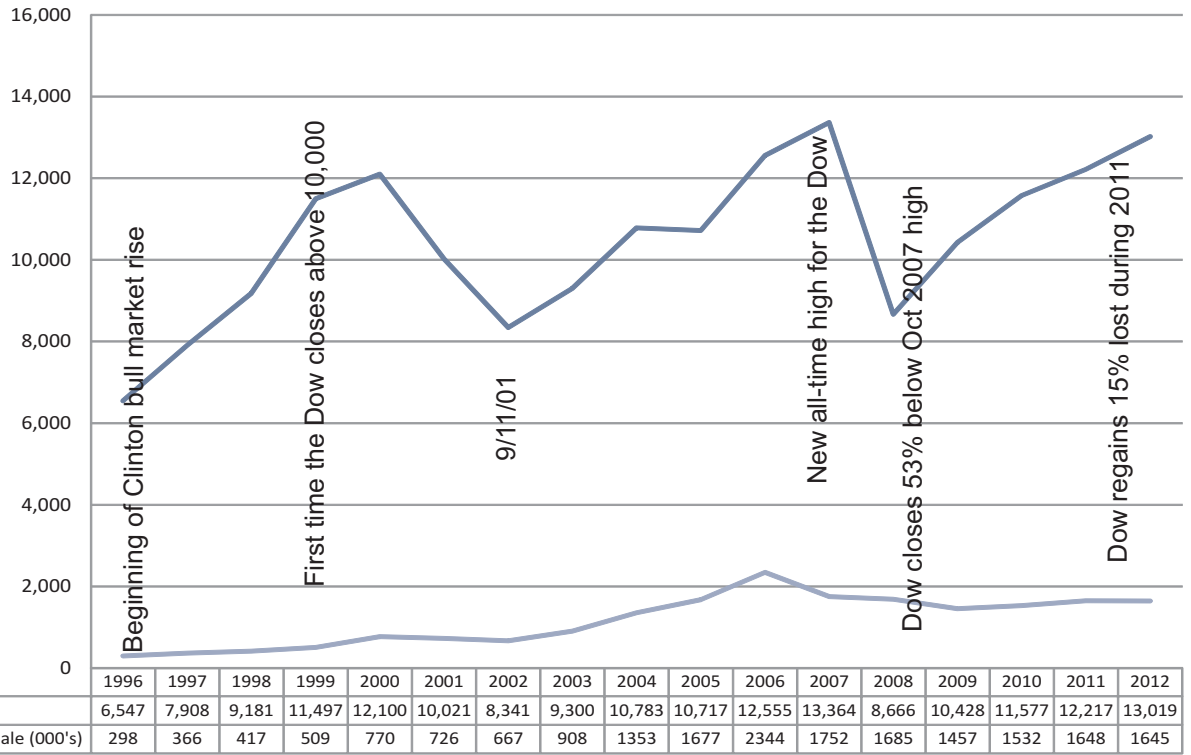
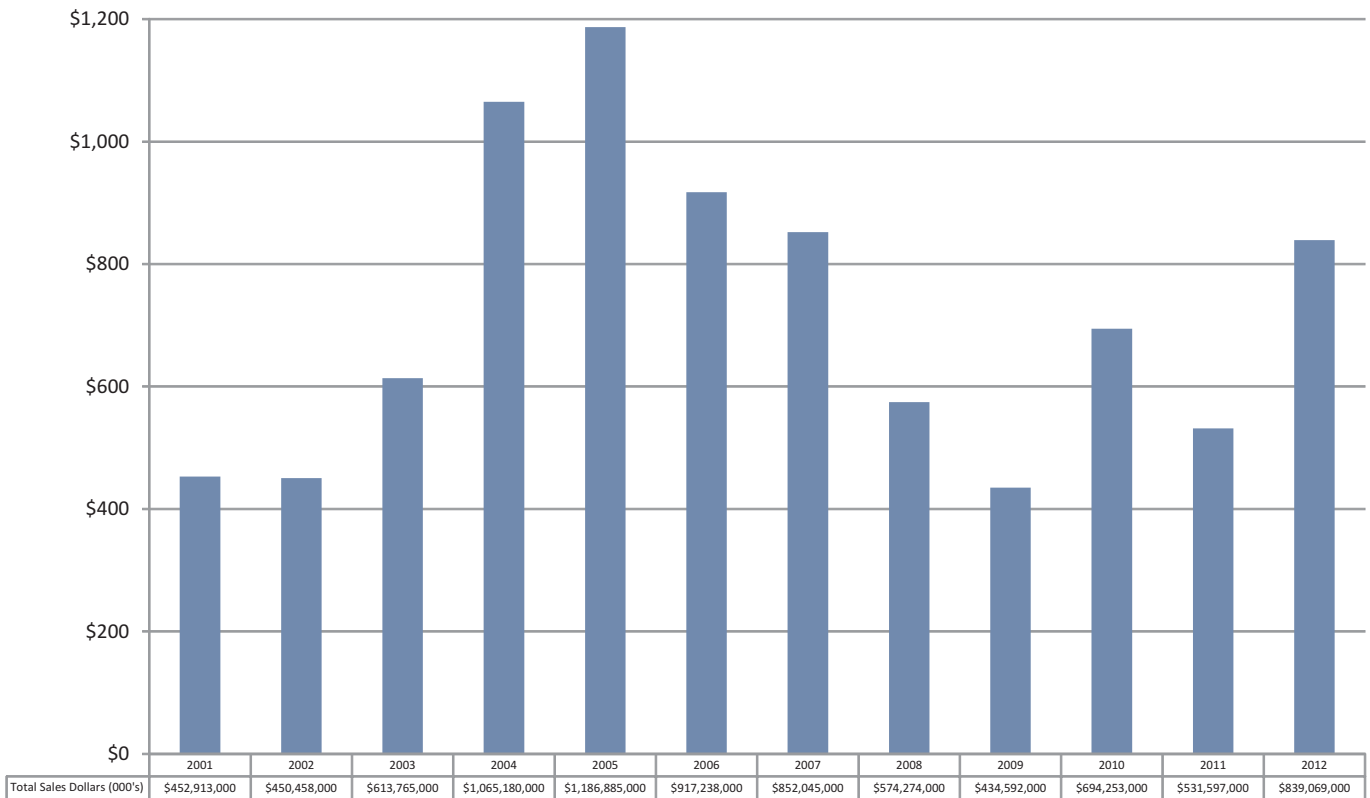


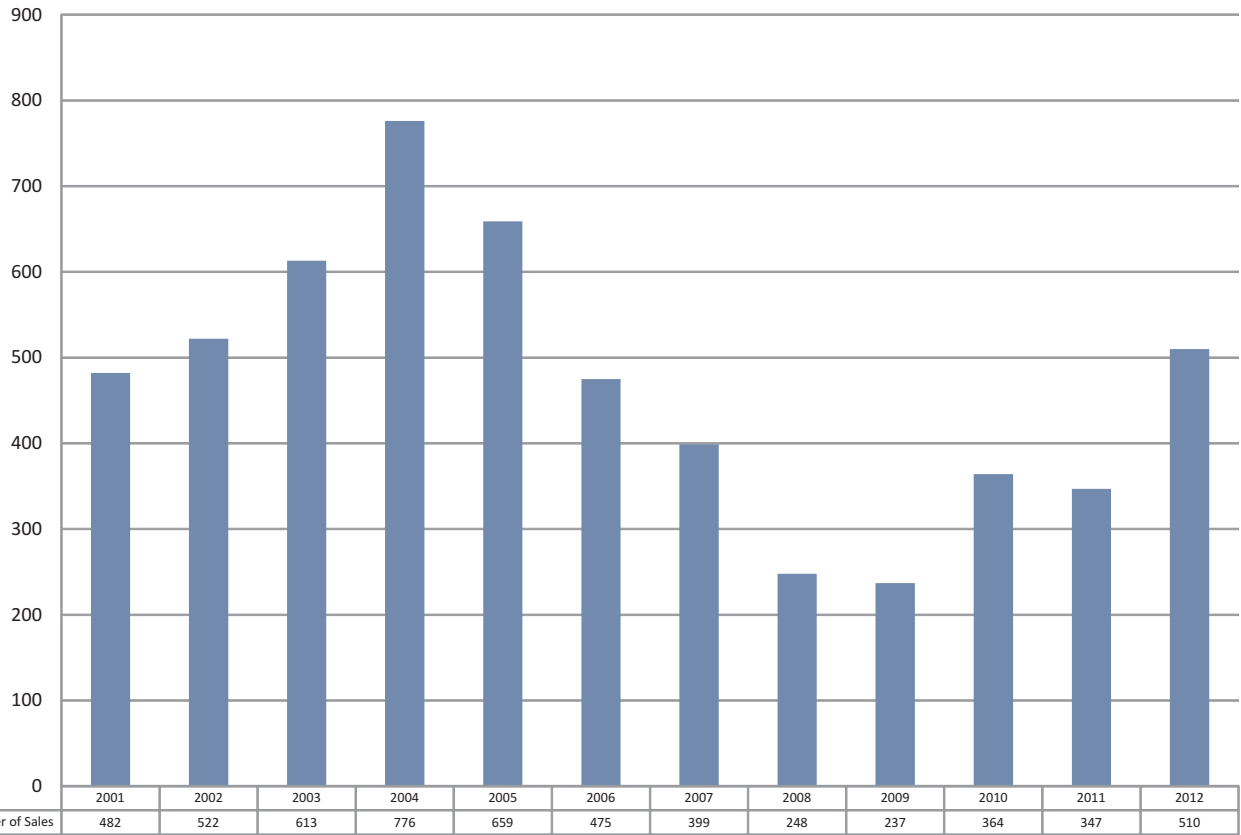
Dow Jones and Average Nantucket Property Sales Trends: 1996-2012



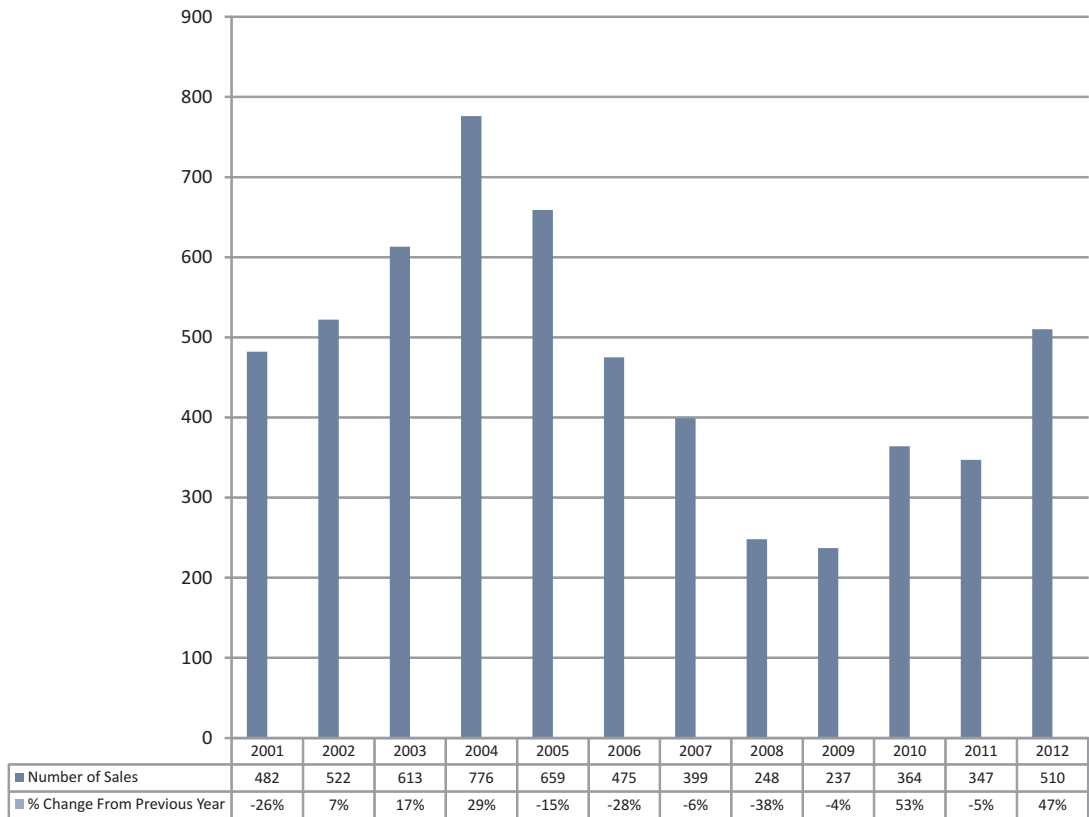
Nantucket: Total Annual Sales Dollars December 31, 2012



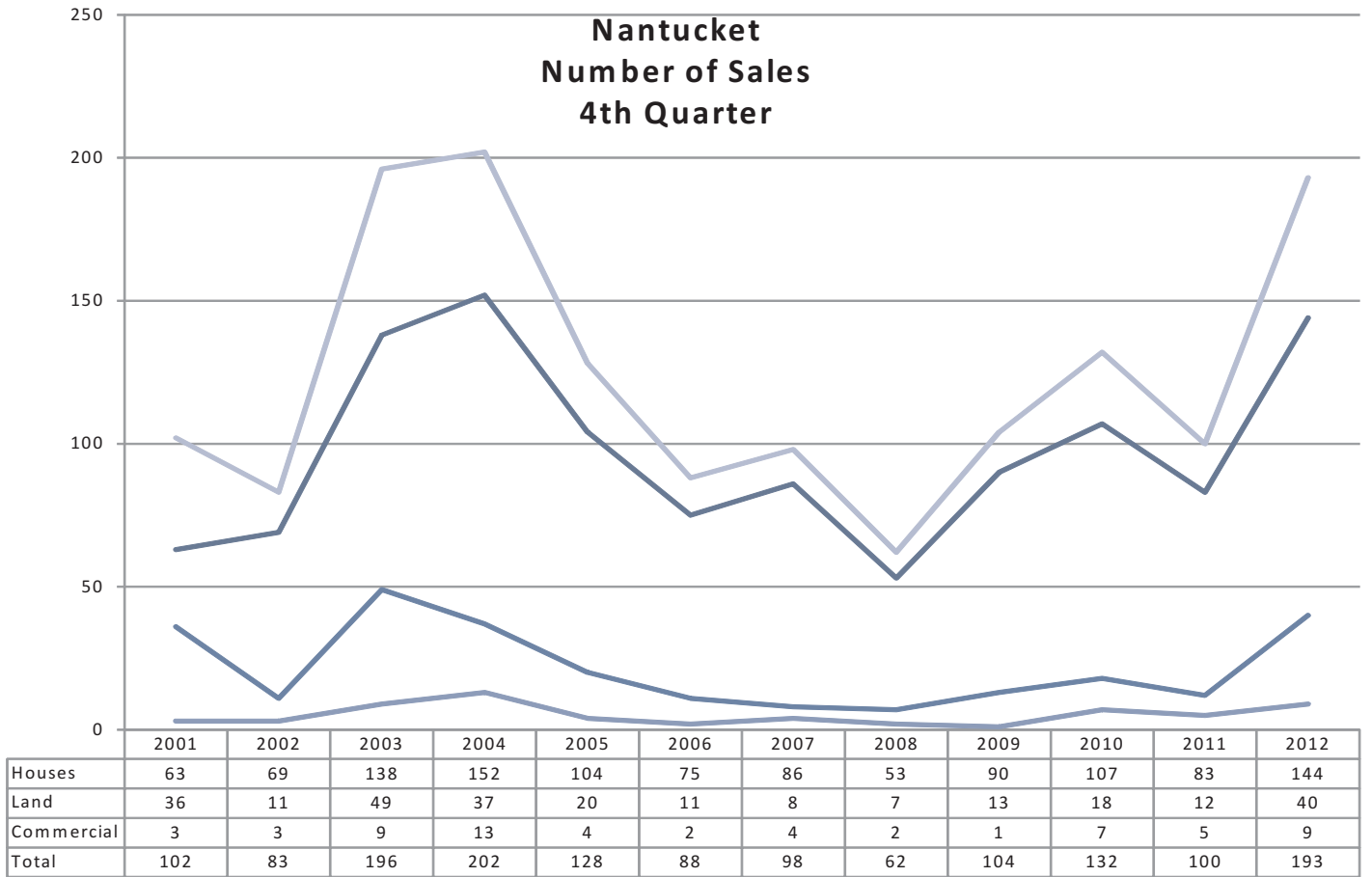
Nantucket: Total Annual Number of Sales
December 31, 2012



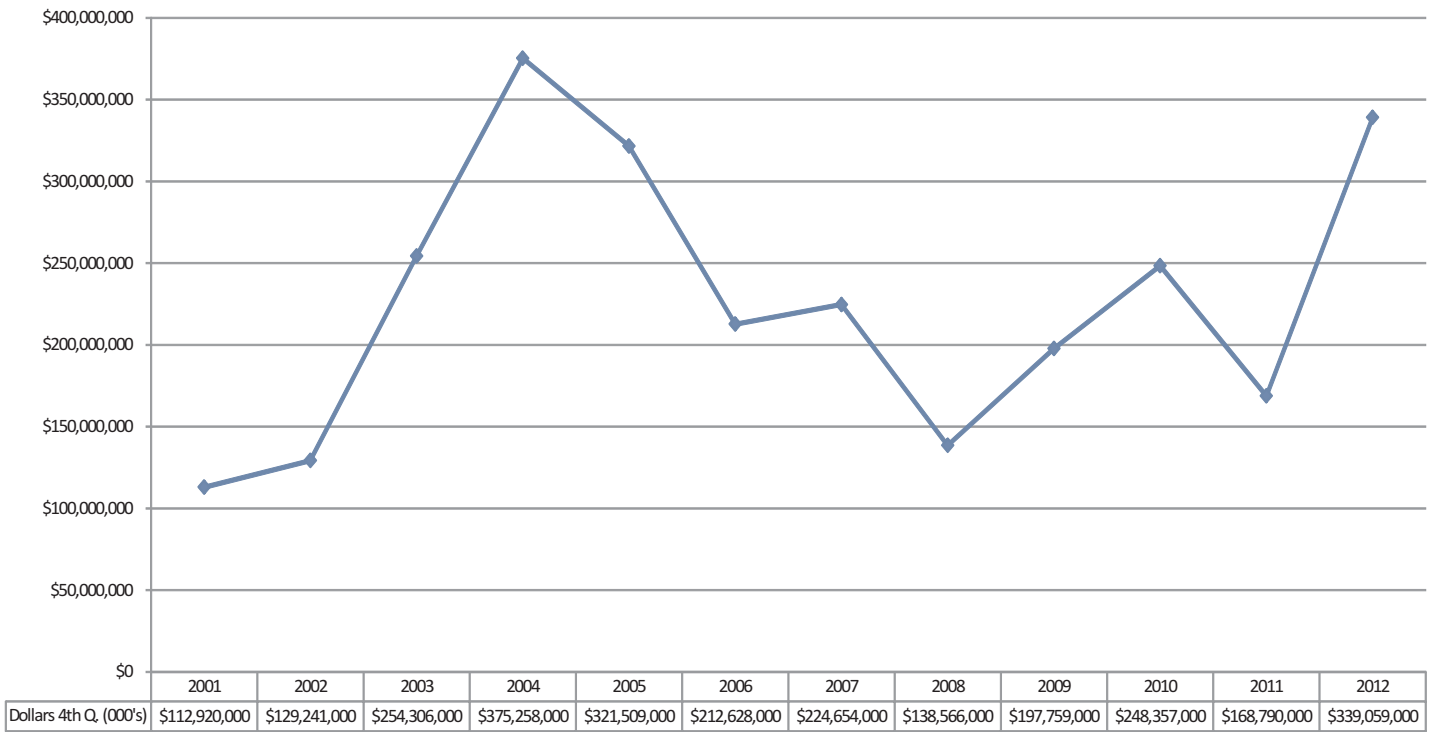
Nantucket: Change in Sales Volume 2001 - 2012
December 31, 2012



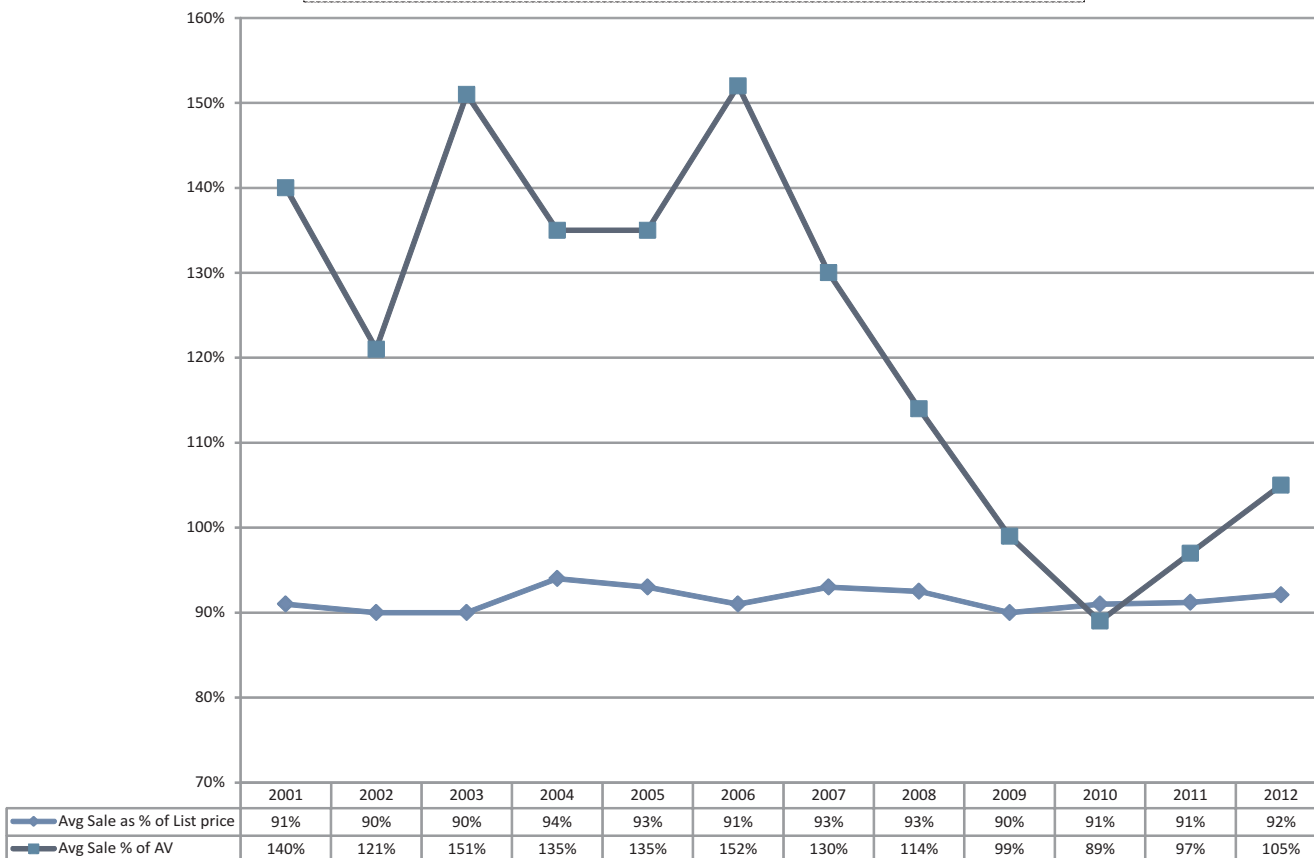
Nantucket Number of Sales 4th Quarter



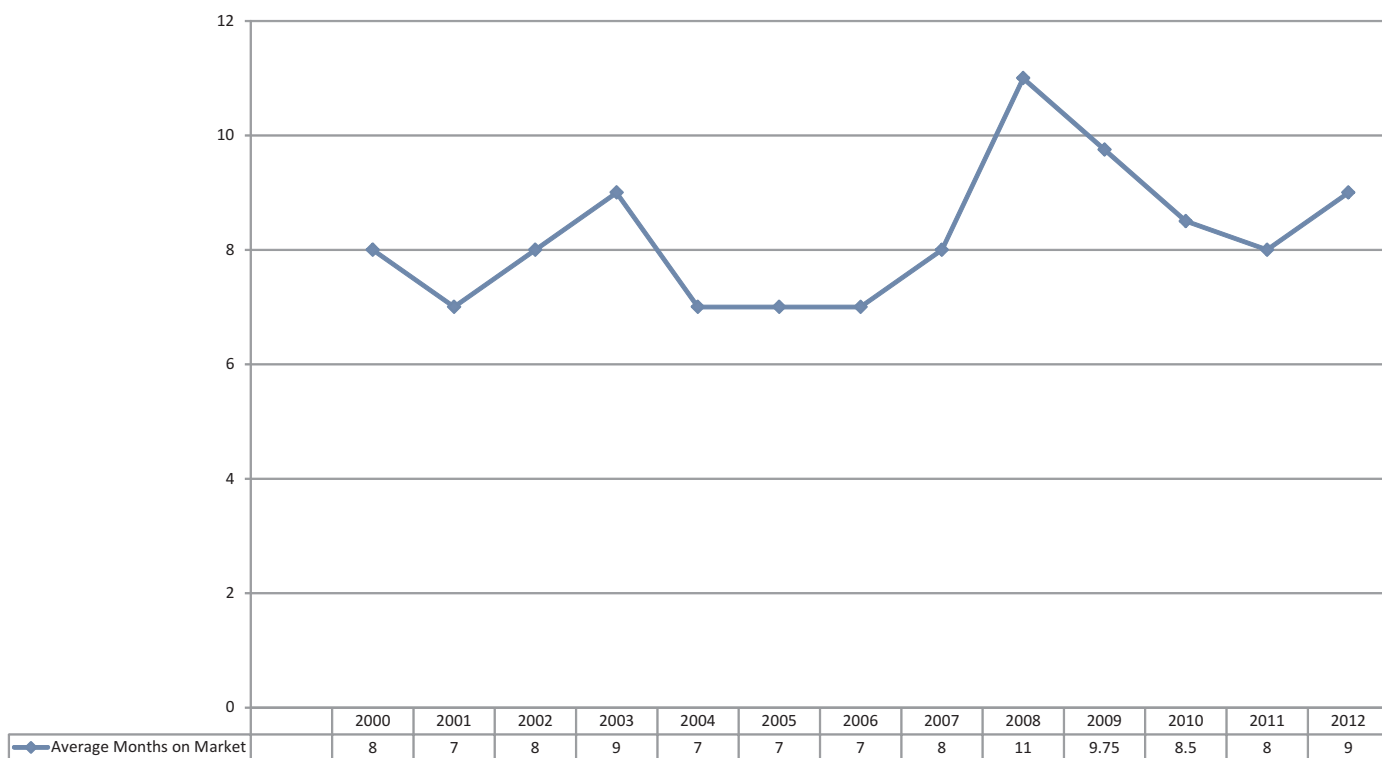
Nantucket Sales Dollars 4th Quarter



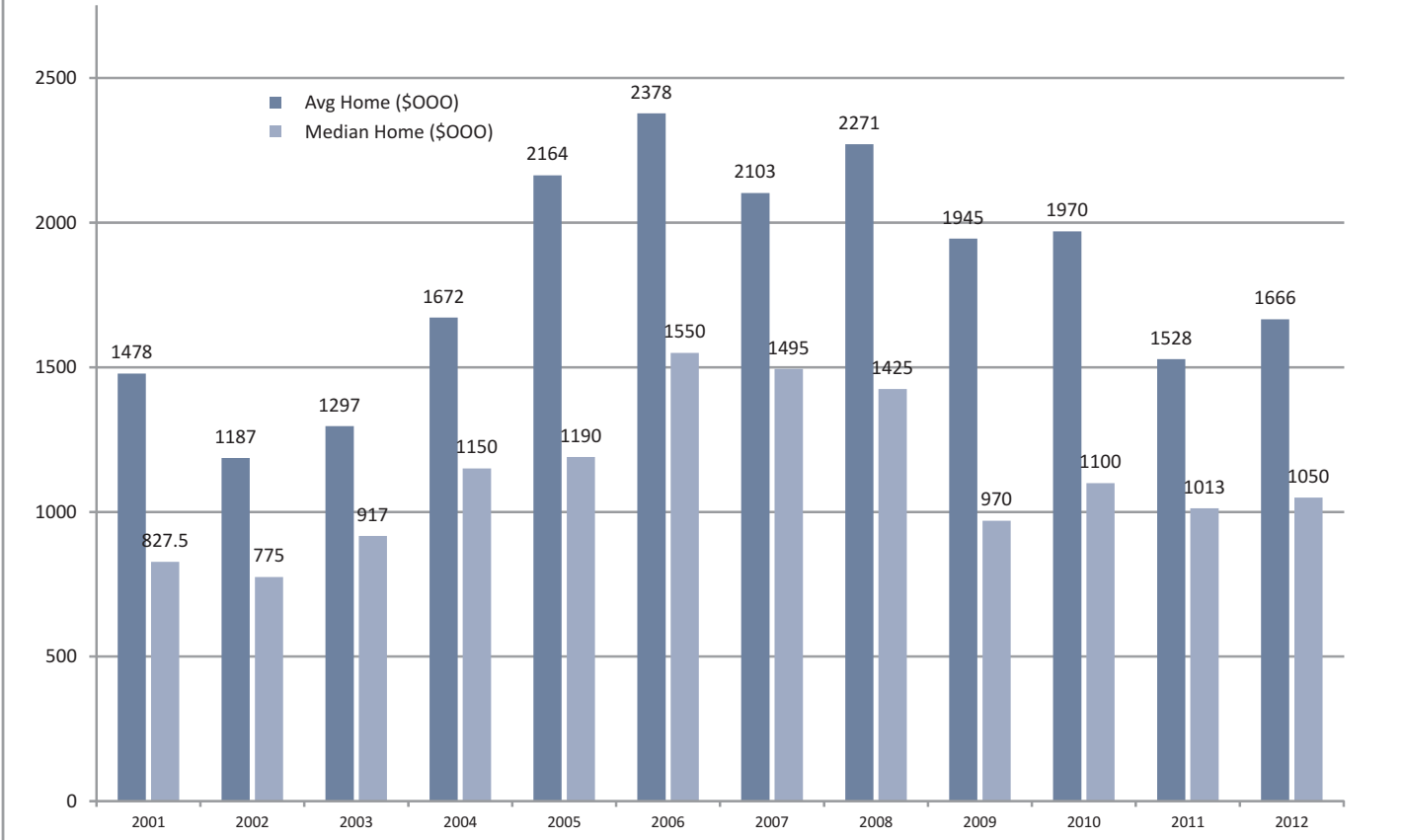
Nantucket: Sales as % of List Price and Assessed Value
December 31, 2012



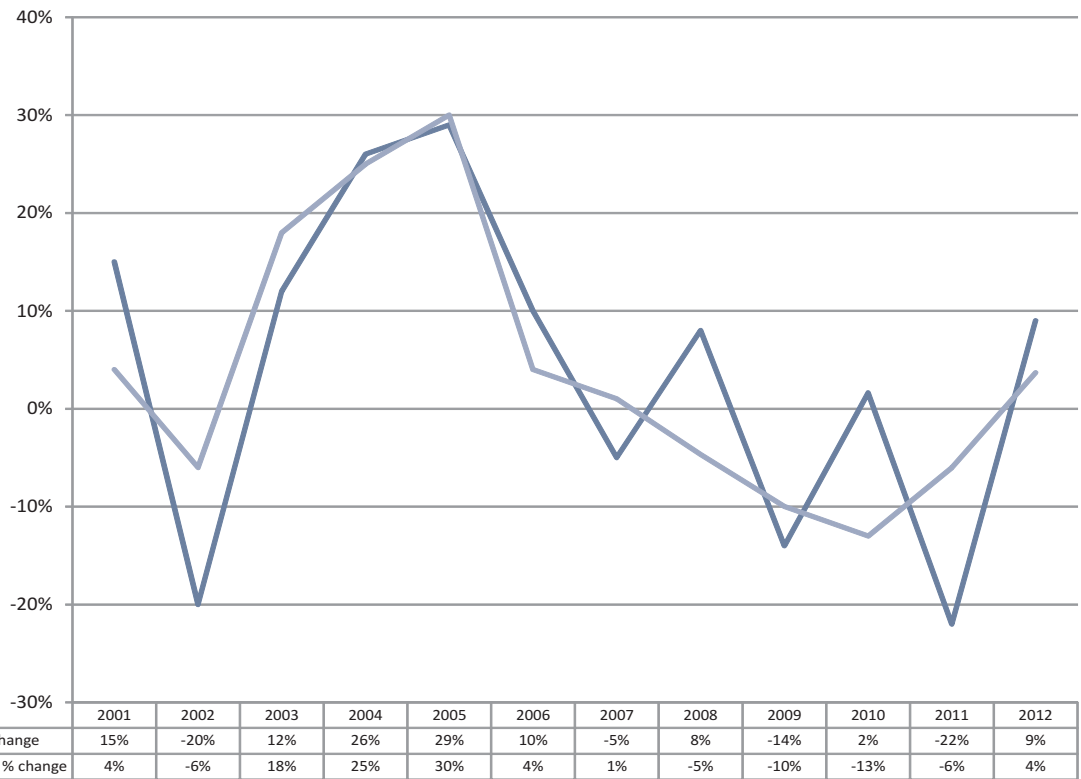
Nantucket: Average Months on Market
All Properties



Nantucket: Home Prices 2001 - 2011 December 31, 2012

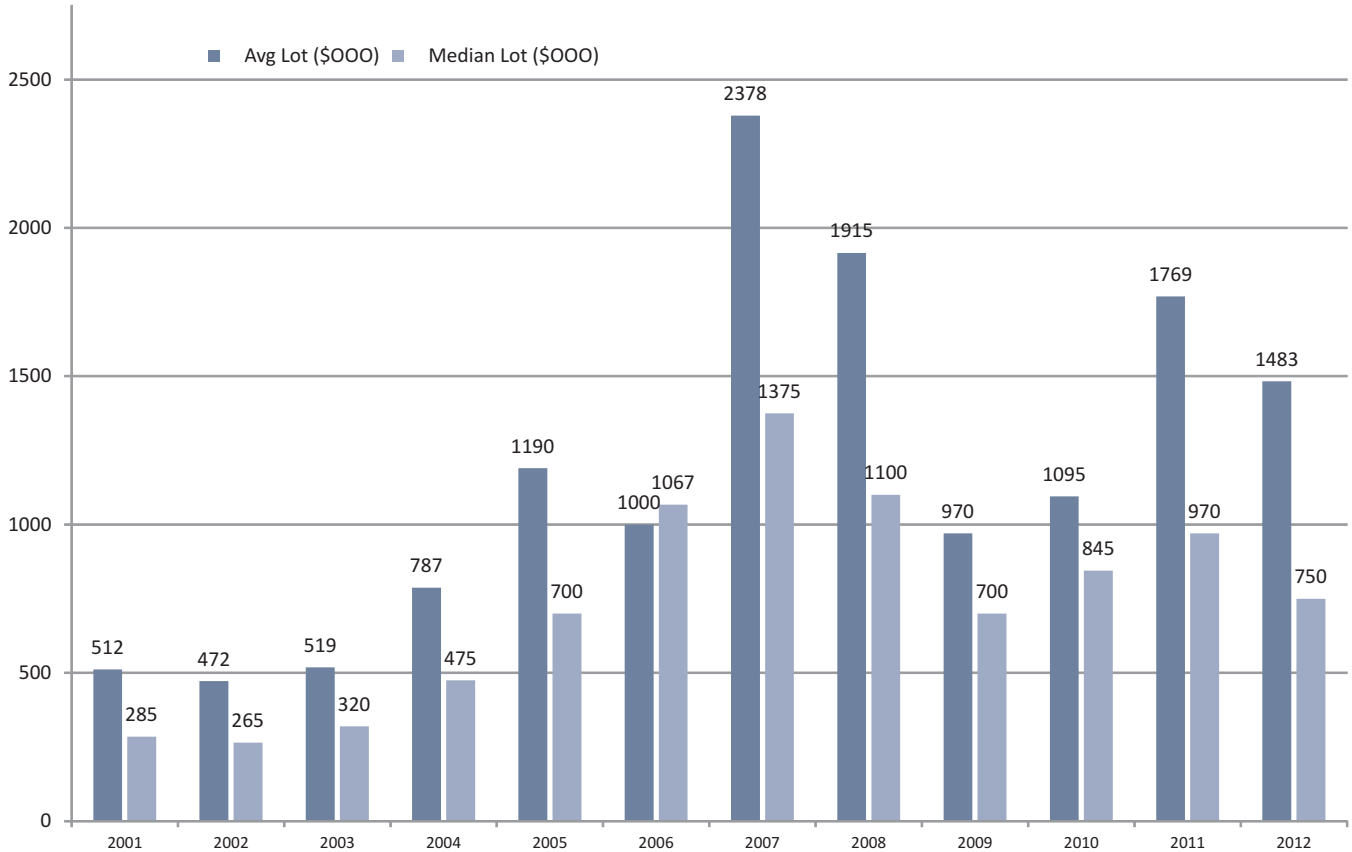


Nantucket: Average and Median Home % Change in Prices December 31, 2012



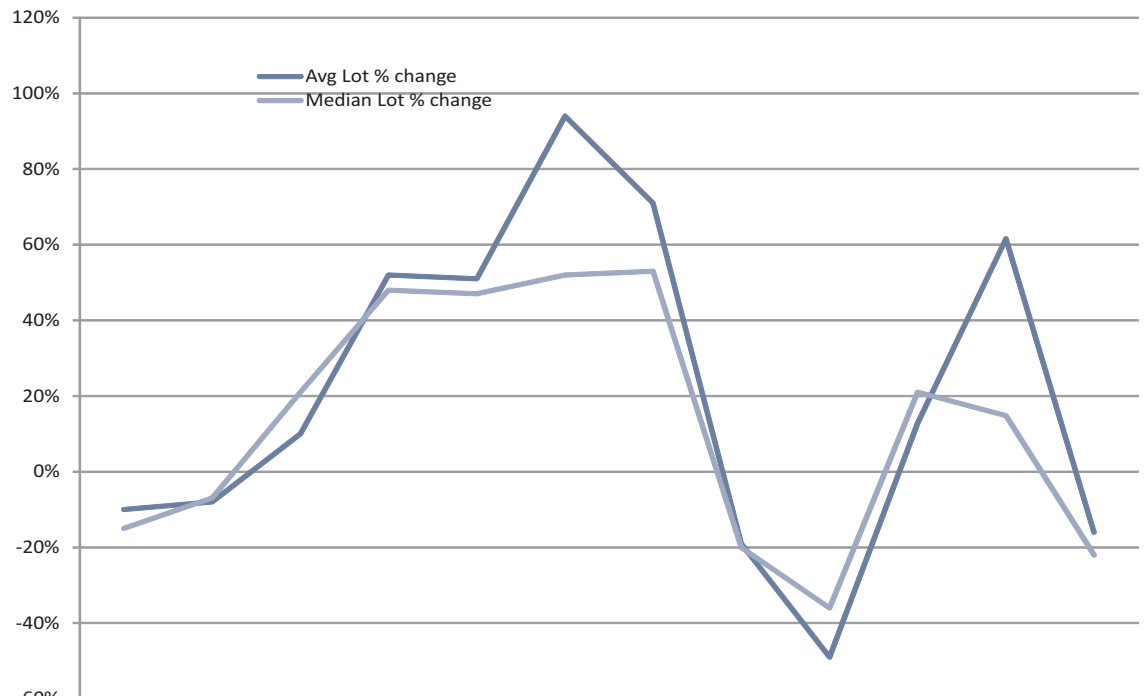
Nantucket: Lot Prices 2001 - 2012

December 31, 2012



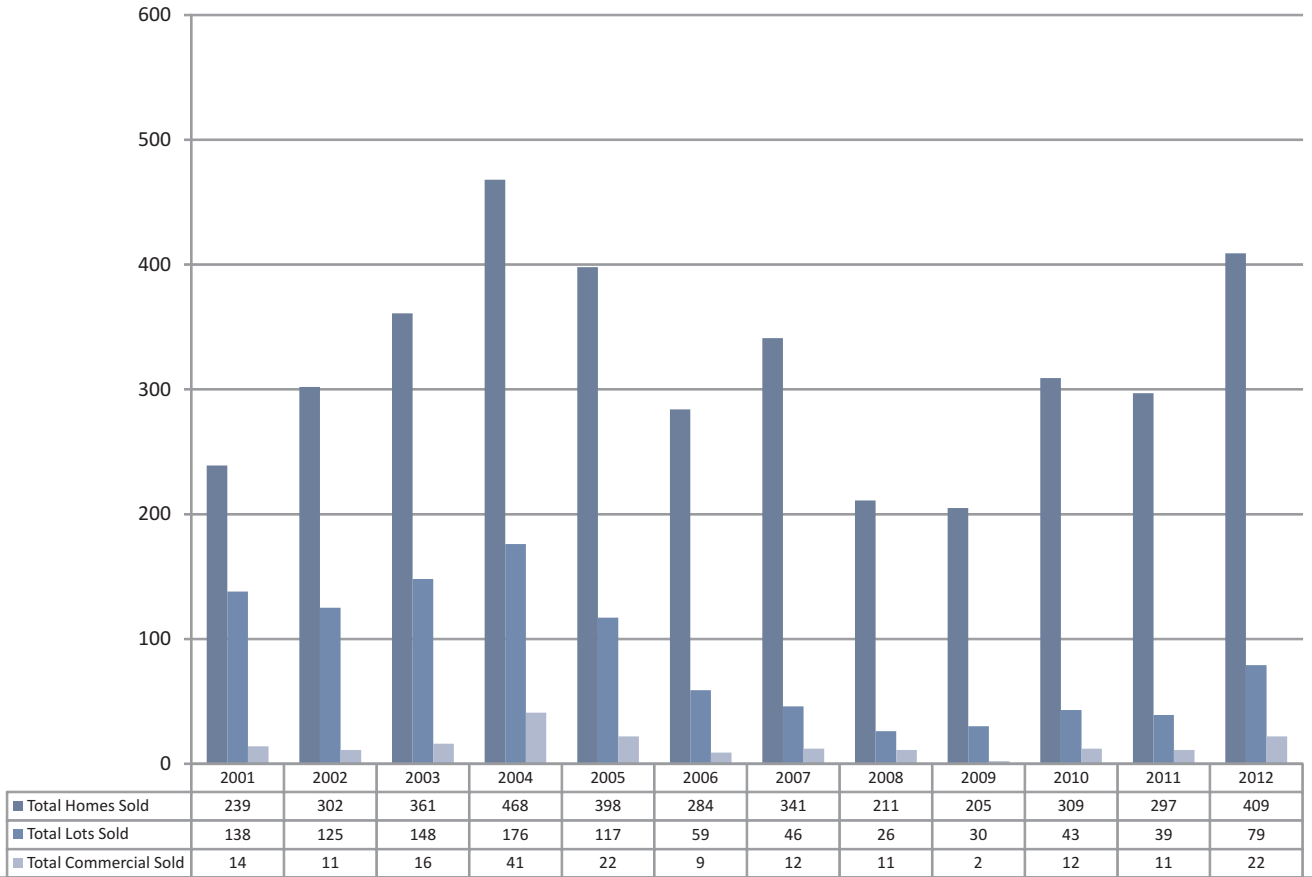
Nantucket: Average and Median Lot % Change in Prices

December 31, 2012

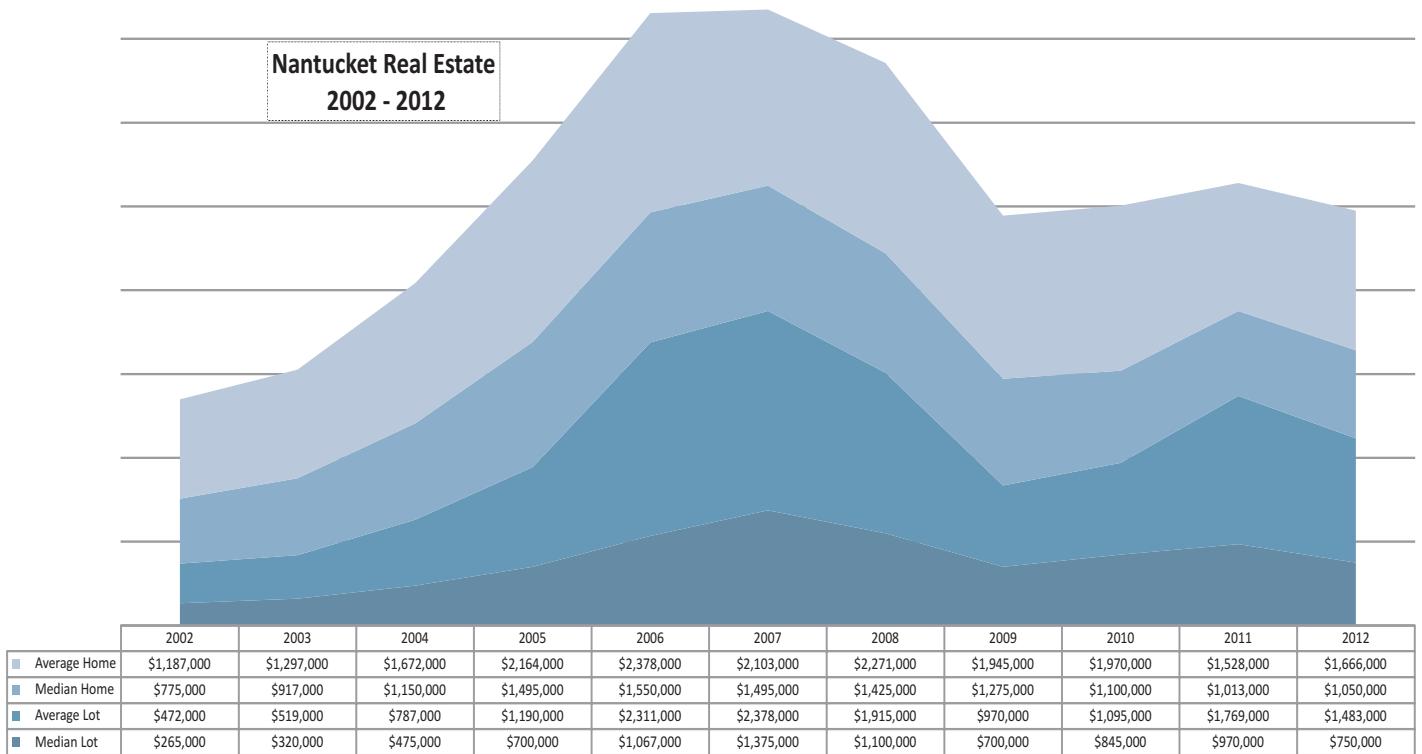


	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Avg Lot % change	-10%	-8%	10%	52%	51%	94%	71%	-19%	-49%	13%	62%	-16%
Median Lot % change	-15%	-7%	21%	48%	47%	52%	53%	-20%	-36%	21%	15%	-22%

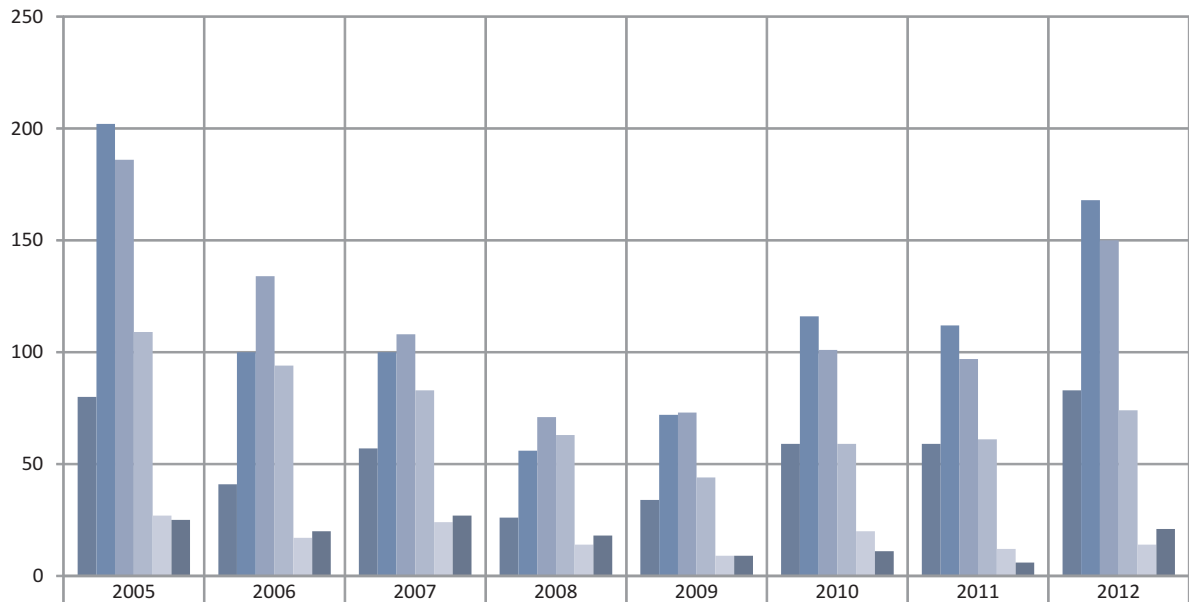
Nantucket: Total # Properties Sold Year to Date
December 31, 2012



Nantucket Real Estate
2002 - 2012



NANTUCKET Number of Sales by Price Range 2005-2012 (YTD)



	2005	2006	2007	2008	2009	2010	2011	2012
■ \$200,000 - \$500,000	80	41	57	26	34	59	59	83
■ \$500,000 - \$1,000,000	202	100	100	56	72	116	112	168
■ \$1,000,000 - \$2,000,000	186	134	108	71	73	101	97	150
■ \$2,000,000 - \$4,000,000	109	94	83	63	44	59	61	74
■ \$4,000,000 to \$6,000,000	27	17	24	14	9	20	12	14
■ \$6,000,000 and up	25	20	27	18	9	11	6	21

Ten Year Change in Value As of 4th Q 2012

