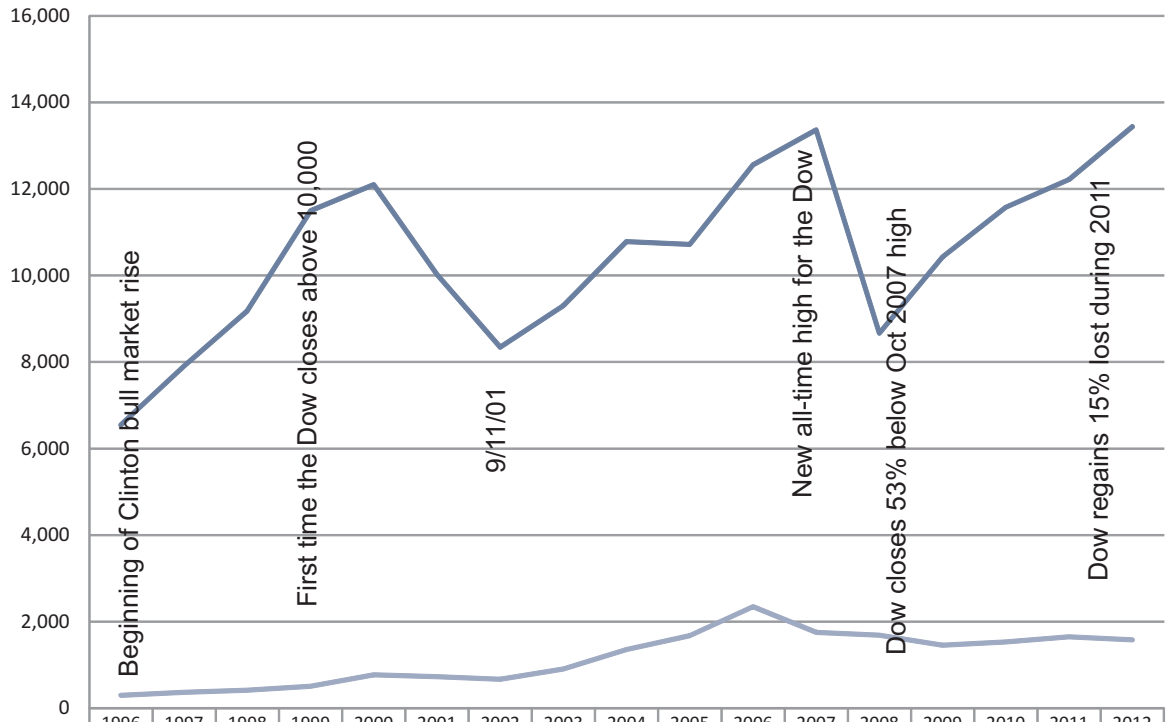


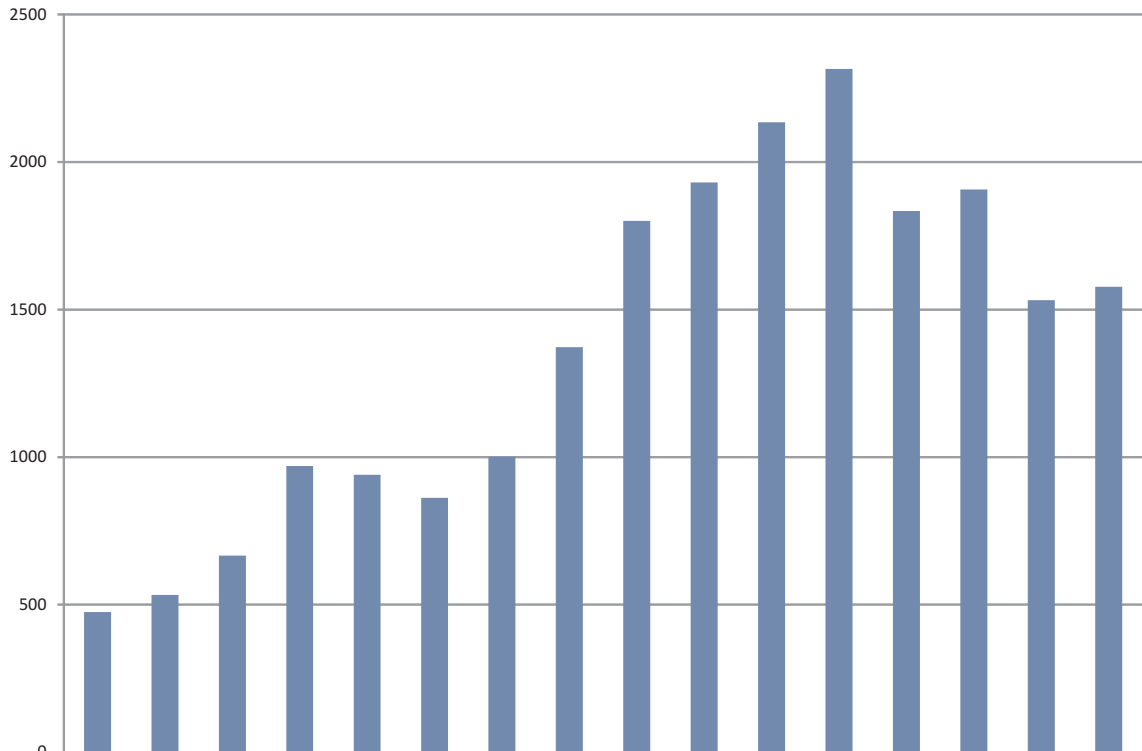
Dow Jones and Average Nantucket Property Sales Trends: 1996-2012



	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Dow Jones	6,547	7,908	9,181	11,497	12,100	10,021	8,341	9,300	10,783	10,717	12,555	13,364	8,666	10,428	11,577	12,217	13,437
Average Nantucket Sale (000's)	298	366	417	509	770	726	667	908	1353	1677	2344	1752	1685	1457	1532	1648	1577

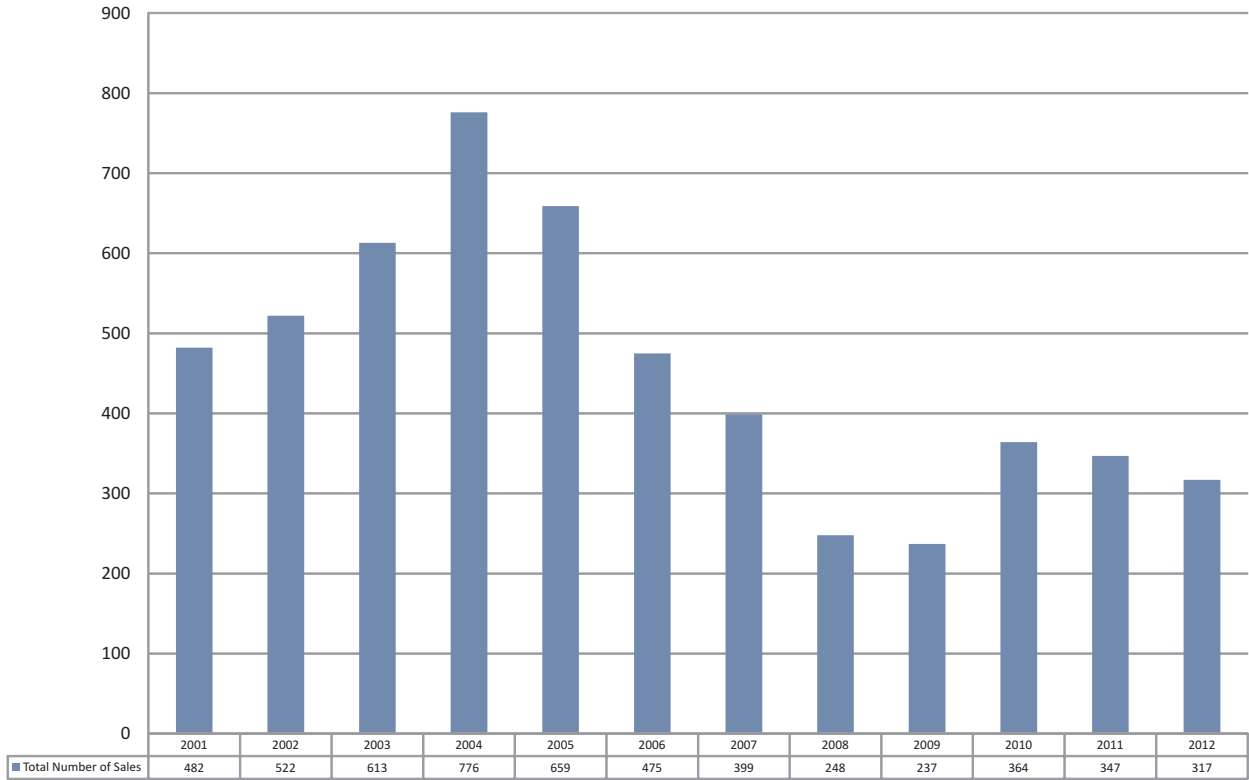
Nantucket Real Estate Average Selling Price (000's)

Year to Date

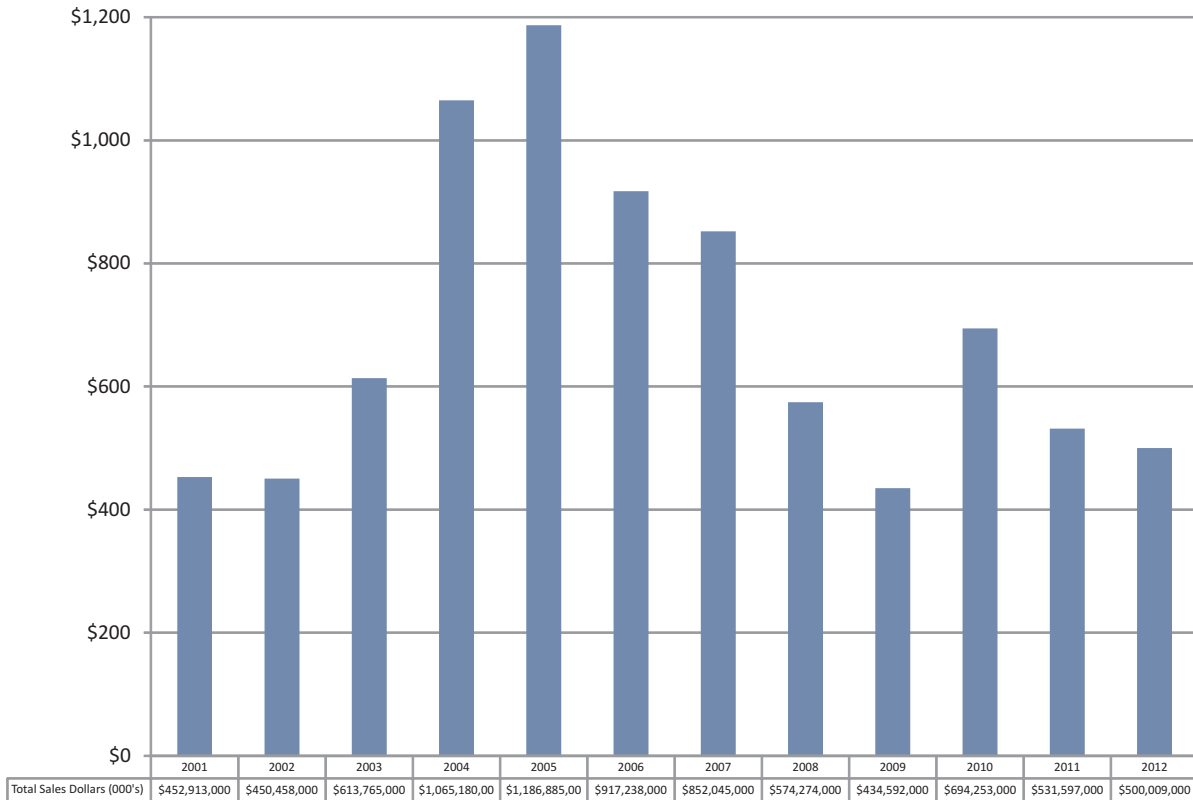


	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Average Selling Price (000's)	475	533	666	970	940	862	1,001	1373	1801	1931	2135	2316	1834	1907	1532	1577

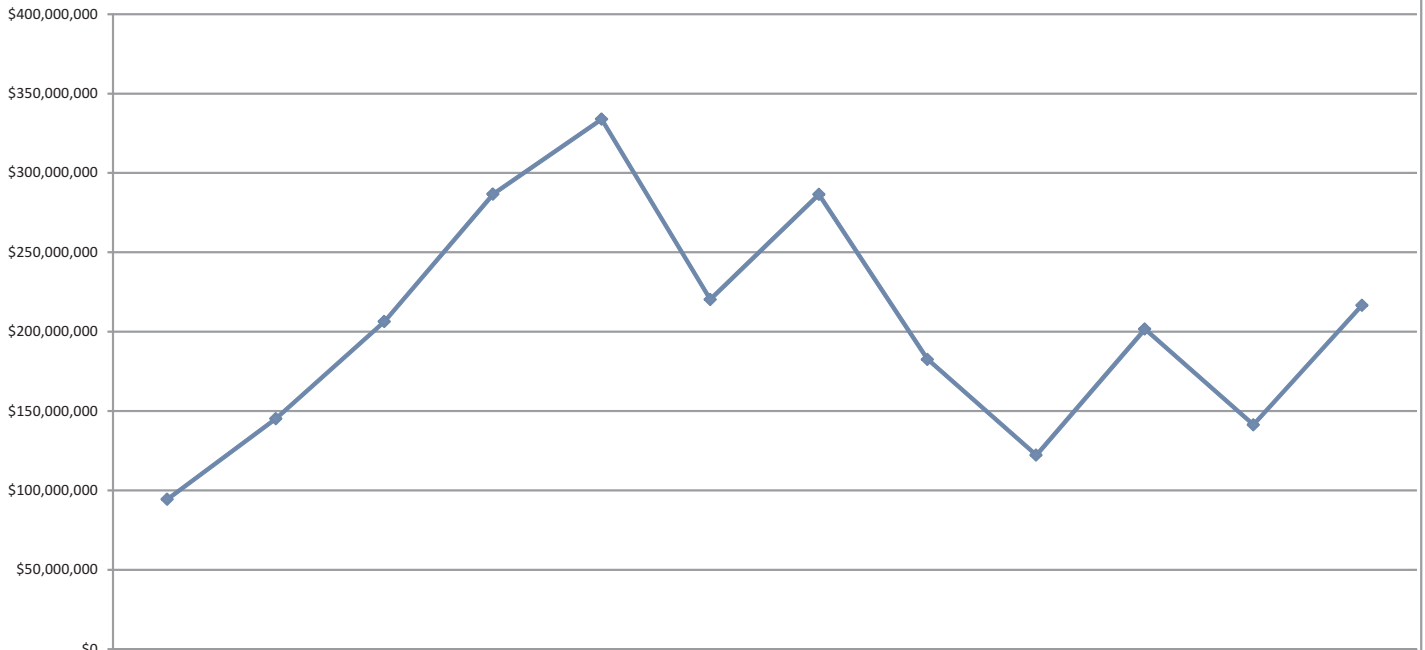
Nantucket: Total Annual Number of Sales
September 30, 2012



Nantucket: Total Annual Sales Dollars
September 30, 2012

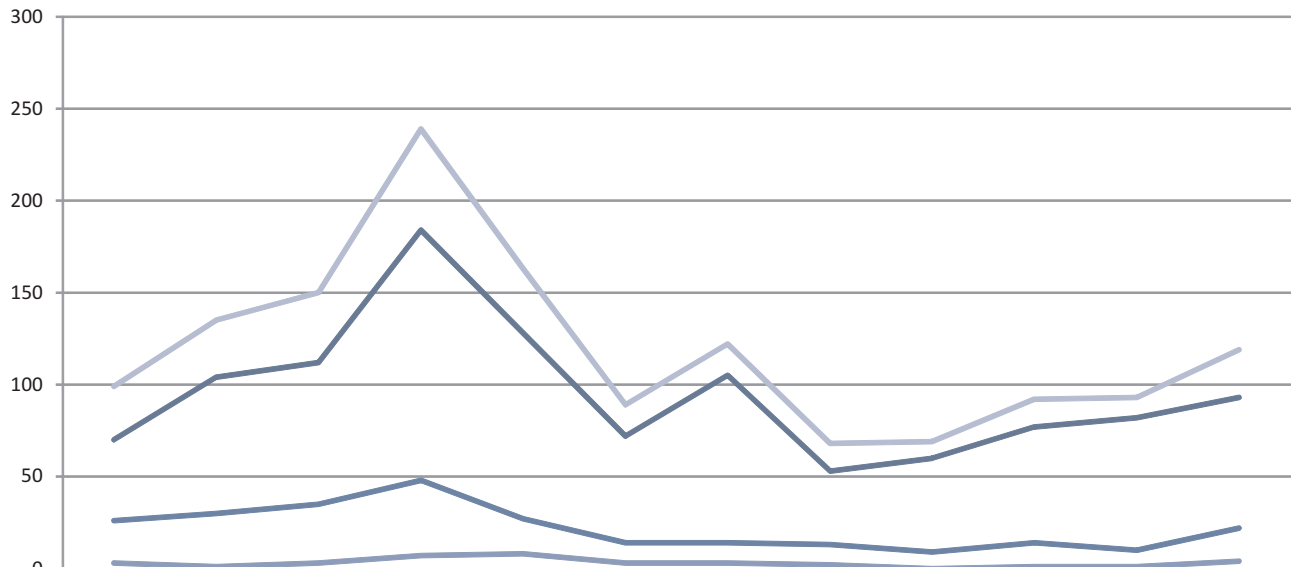


Nantucket 3rd Quarter Comparison Sales Dollars



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Dollars 3rd Q. (000's)	\$94,357,799	\$145,123,200	\$206,390,746	\$286,657,566	\$333,835,163	\$220,208,428	\$286,437,000	\$182,479,000	\$122,162,000	\$201,625,441	\$141,263,000	\$216,614,000

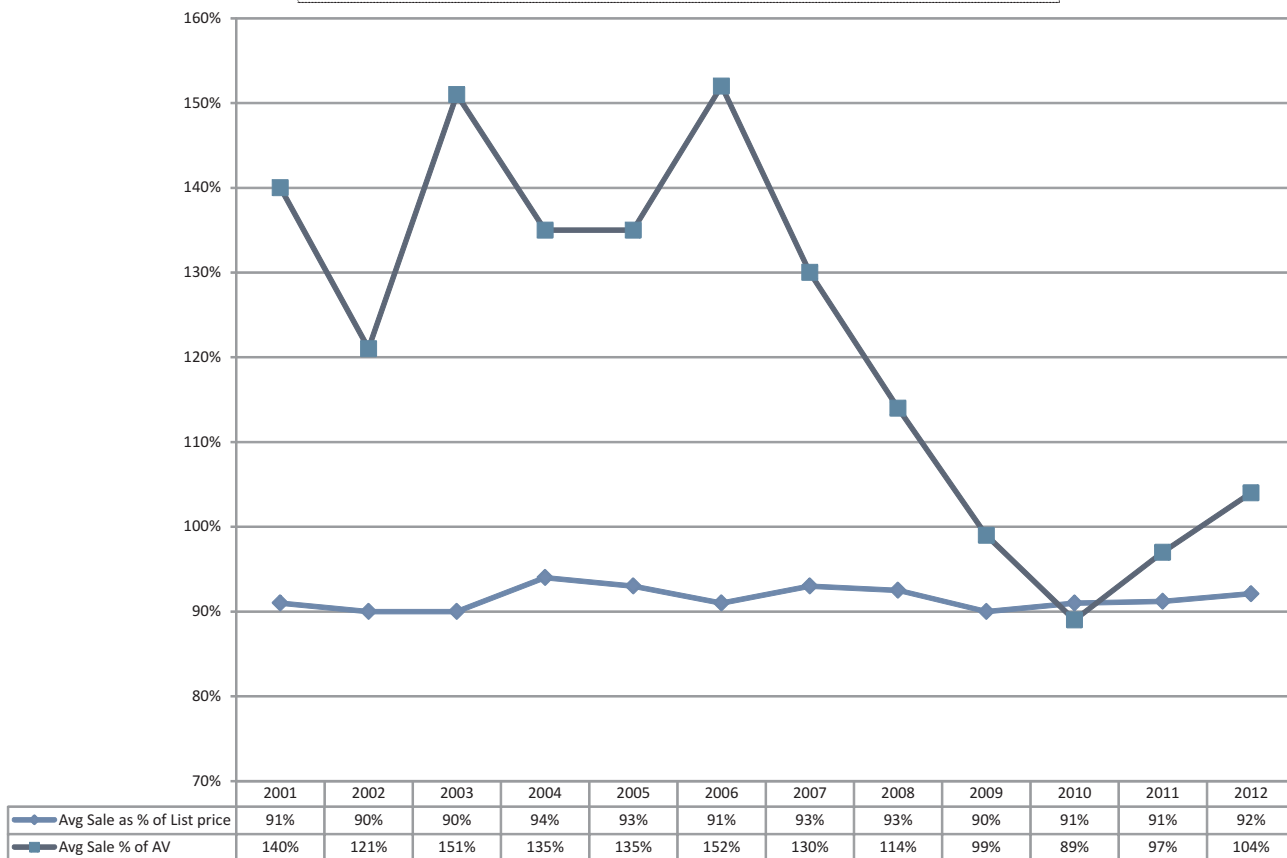
Nantucket 3rd Quarter Sales Comparison



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Houses	70	104	112	184	128	72	105	53	60	77	82	93
Land	26	30	35	48	27	14	14	13	9	14	10	22
Commercial	3	1	3	7	8	3	3	2	0	1	1	4
Total	99	135	150	239	163	89	122	68	69	92	93	119

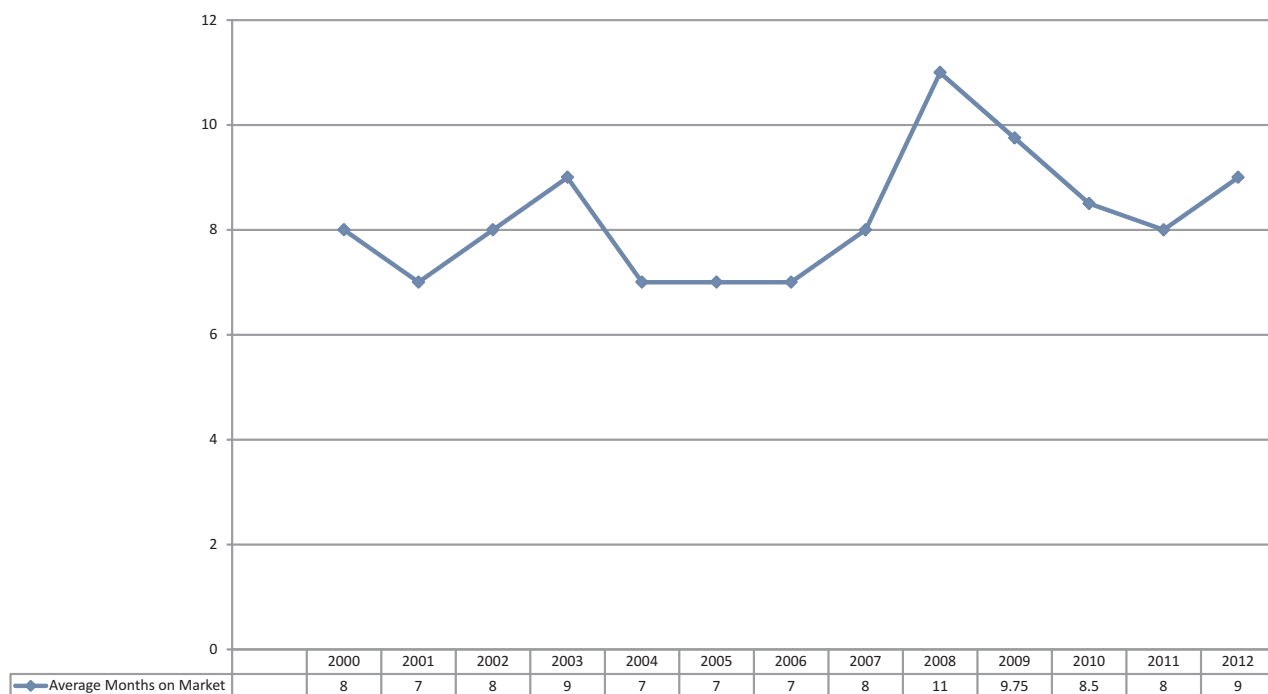
Nantucket: Sales as % of List Price and Assessed Value

September 30, 2012

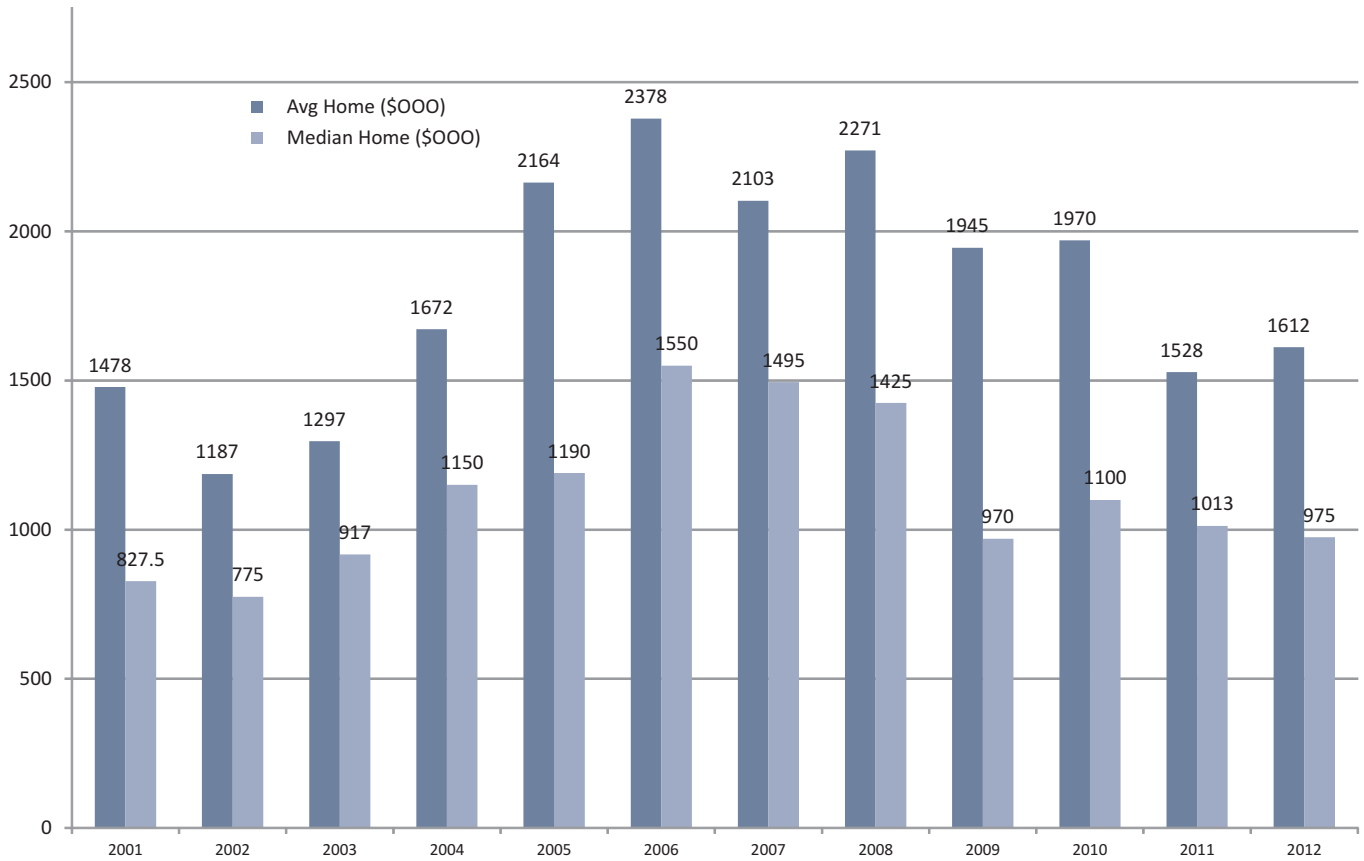


Nantucket: Average Months on Market

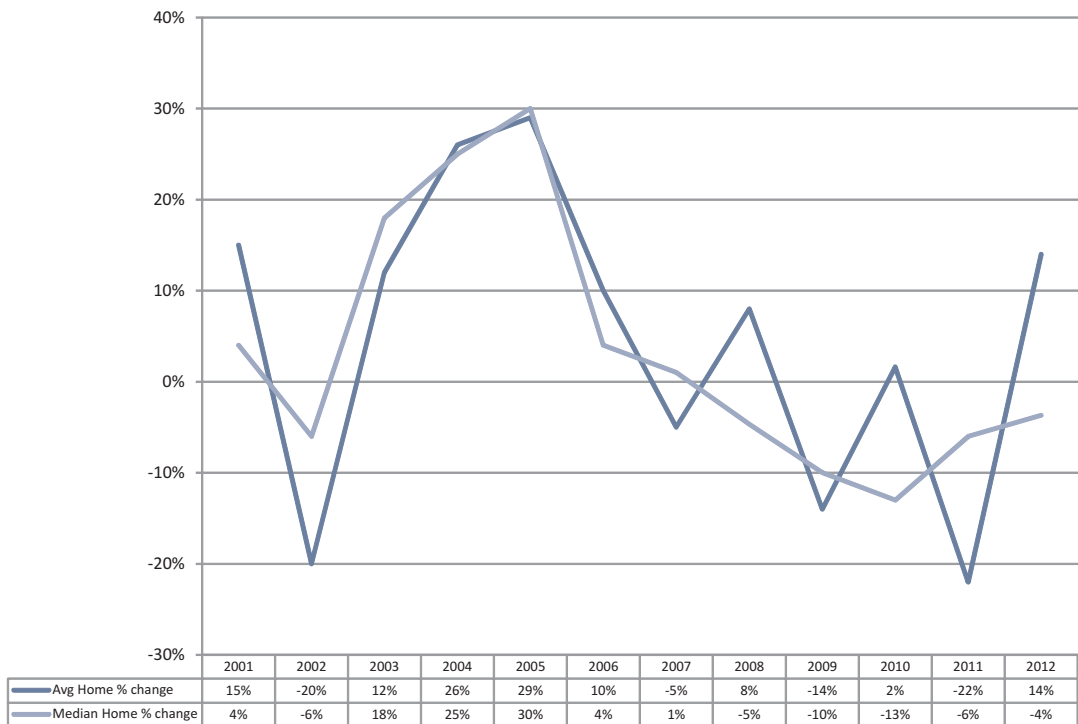
All Properties



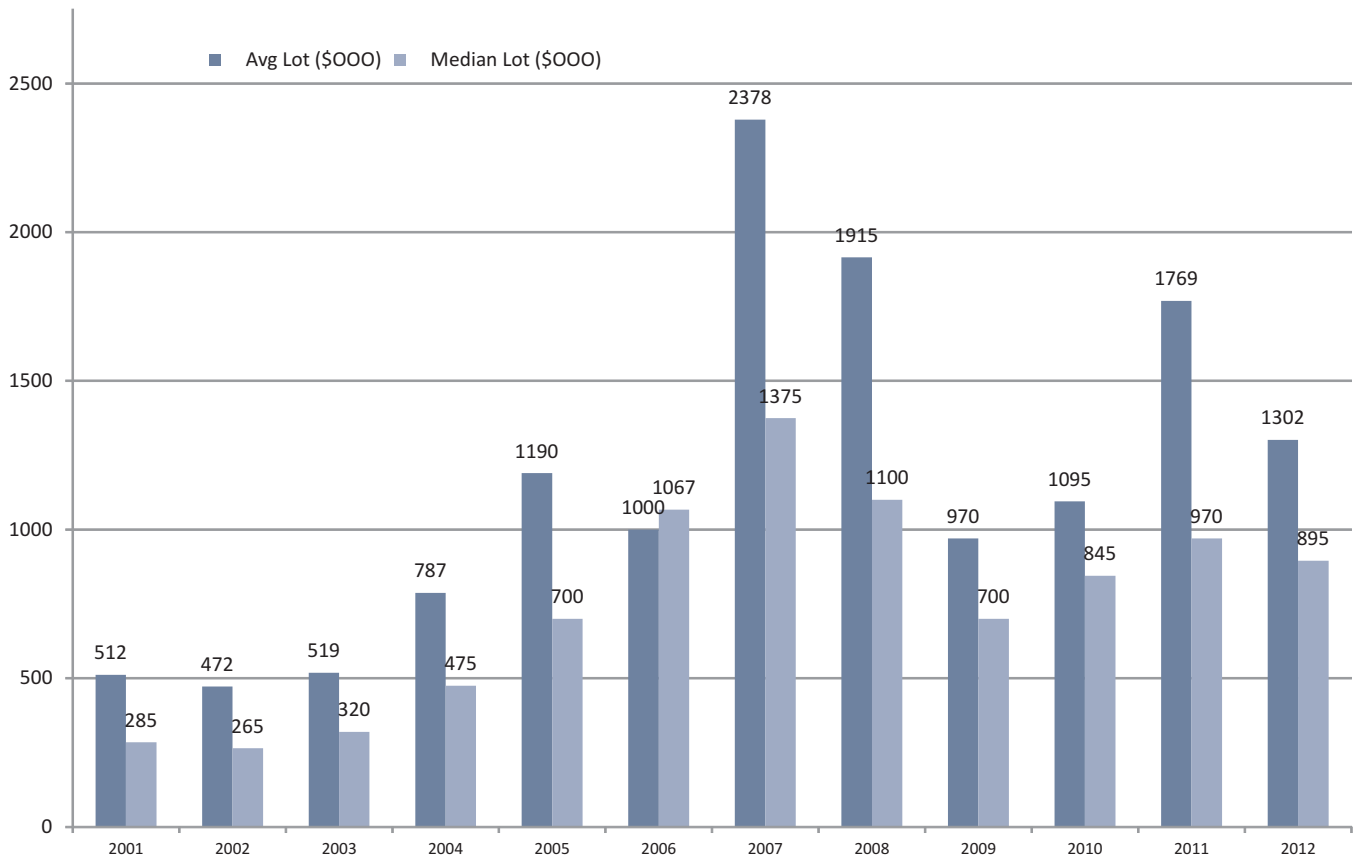
Nantucket: Home Prices 2001 - 2011
September 30, 2012



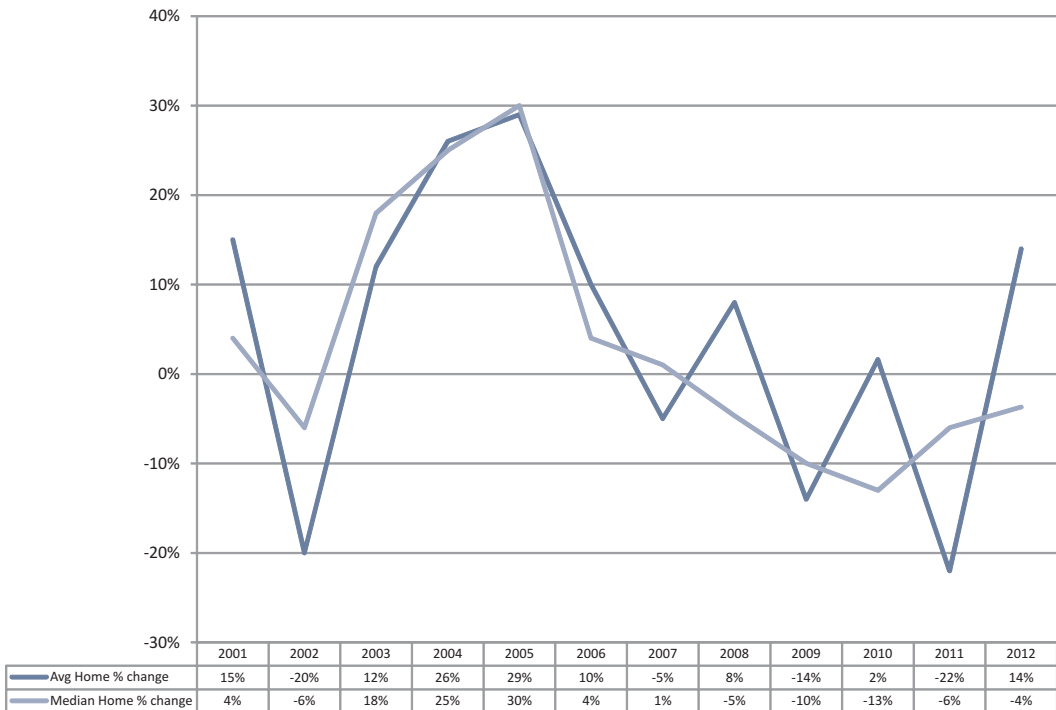
Nantucket: Average and Median Home % Change in Prices
September 30, 2012



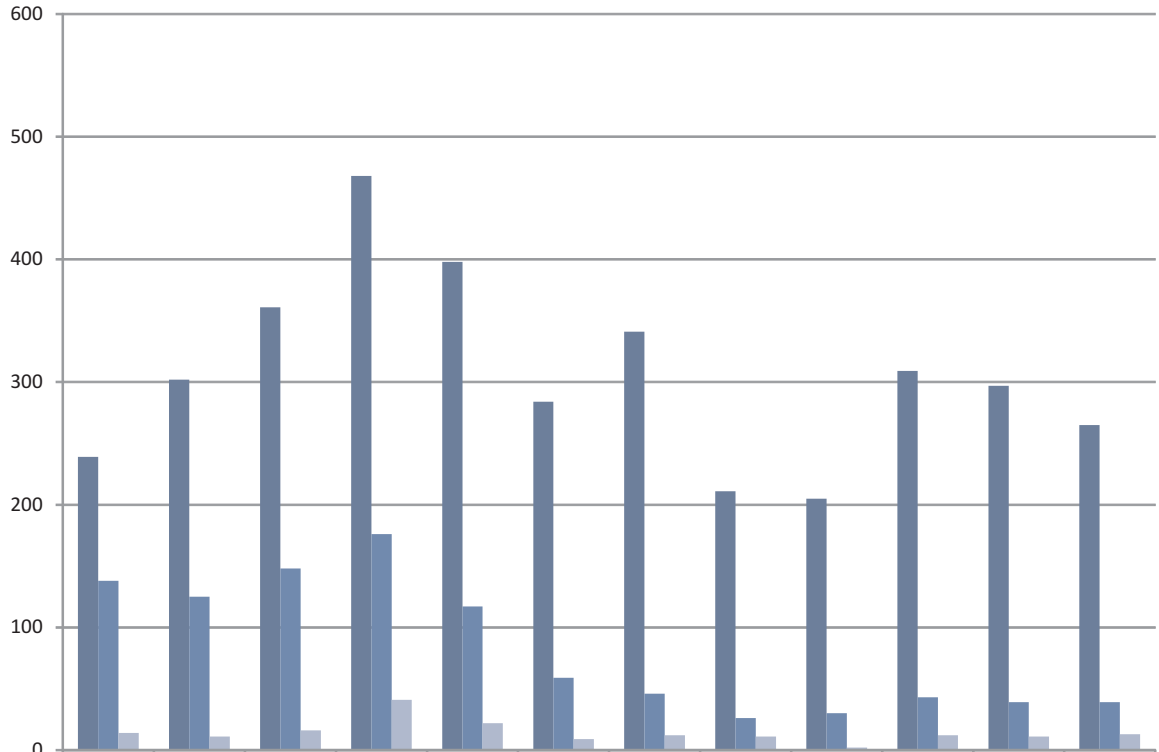
Nantucket: Lot Prices 2001 - 2012
September 30, 2012



Nantucket: Average and Median Home % Change in Prices
September 30, 2012

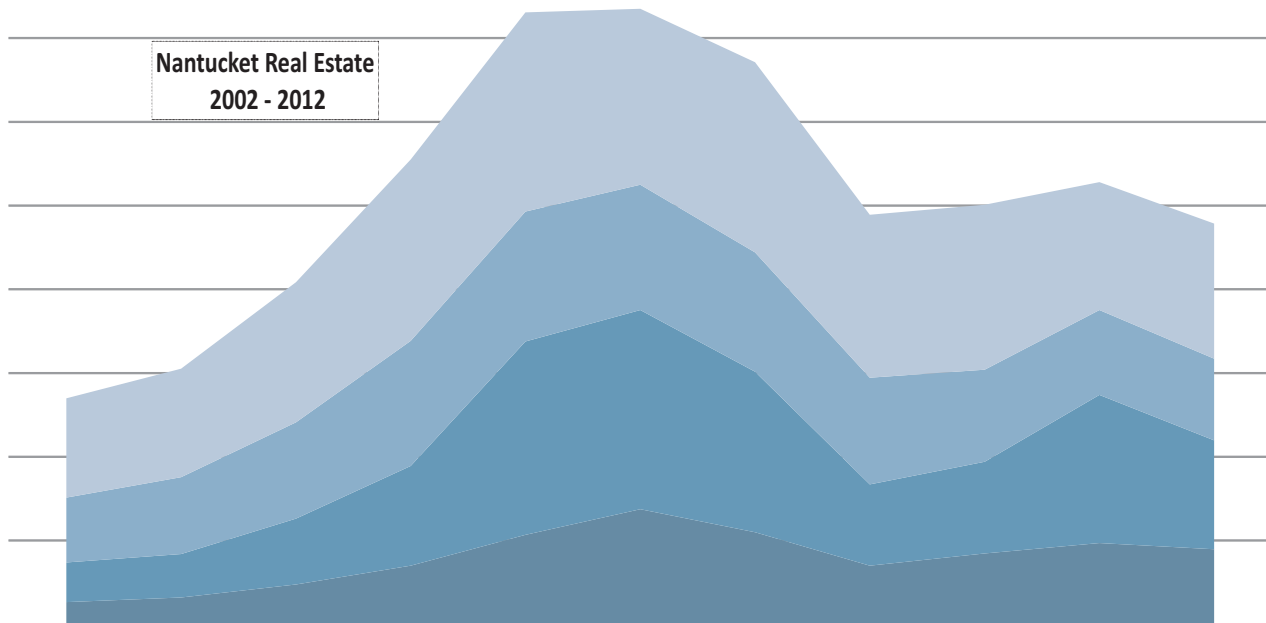


Nantucket: Total # Properties Sold Year to Date
September 30, 2012



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
■ Total Homes Sold	239	302	361	468	398	284	341	211	205	309	297	265
■ Total Lots Sold	138	125	148	176	117	59	46	26	30	43	39	39
■ Total Commercial Sold	14	11	16	41	22	9	12	11	2	12	11	13

Nantucket Real Estate
2002 - 2012



	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
■ Average Home	\$1,187,000	\$1,297,000	\$1,672,000	\$2,164,000	\$2,378,000	\$2,103,000	\$2,271,000	\$1,945,000	\$1,970,000	\$1,528,000	\$1,612,000
■ Median Home	\$775,000	\$917,000	\$1,150,000	\$1,495,000	\$1,550,000	\$1,495,000	\$1,425,000	\$1,275,000	\$1,100,000	\$1,013,000	\$975,000
■ Average Lot	\$472,000	\$519,000	\$787,000	\$1,190,000	\$2,311,000	\$2,378,000	\$1,915,000	\$970,000	\$1,095,000	\$1,769,000	\$1,302,000
■ Median Lot	\$265,000	\$320,000	\$475,000	\$700,000	\$1,067,000	\$1,375,000	\$1,100,000	\$700,000	\$845,000	\$970,000	\$895,000