

LITTLE THINGS DO MATTER

At the risk of blatant self-promotion, we would like to share with you why our office is different.

We do one thing only and that is list, sell and rent real estate on Nantucket. Full-time and year-round. All of our agents make the island their primary home.

It truly is all in the details: our approach to business is to do as much thorough research prior to listing a property so that we can avoid unexpected surprises during the marketing and sale of the property. We spend considerable time and effort on this which pays off in the long run.

Our real estate agents hold **more professional designations** than any other office on Nantucket and we pride ourselves on our commitment to taking education beyond the minimum required by license law in Massachusetts. **We are also all Realtors**, members of our local, as well as the Massachusetts and National Association of Realtors.

Our agents have the **most experience, an average of 23 years per licensee**, of any office on the island. Along with this experience comes island knowledge. We know how to get things done and we know the resources available to solve problems. We have a high comfort level with real estate law and the challenges of the permitting process on Nantucket.

Details, details and more details: Go onto the Nantucket multiple listing service (LINKNantucket.com) and check out the quality of the photographs on the listings. We take the time to get the training and use the proper equipment and we take really good photographs. We also know about waiting until the right time of the day and you will never see a picture of an open bathroom fixture on one of our listings.

We provide the support and tools to our agents that they need to do a great job. We are good communicators, with each other, and with other professionals.

Our business is largely referral based which means we must be getting the job done and doing it well!